GET READY FOR SPRING WITH NEW COOPERATIVE!
The recent events in Ukraine are certainly having an impact on our operations, as they are yours. Extreme volatility in both the input and grain markets are creating an environment that most of us have never operated in. Following and reacting to new developments affecting our industry is a continuous job. Our management team is doing their best to protect NEW Cooperative and your investment in the company you own. Our financial strength gives us the confidence and capability needed to weather the incredible cash flow demands and shoulder the risk tolerance in this particularly volatile market. Five months into our fiscal year, earnings are up slightly over last year with year-to-date volumes significantly ahead of 2021. Our strong financial position is due in large part to another record harvest and record fall agronomy applications. Looking ahead to the rest of Fiscal 2021—2022, volumes in all areas are expected to remain strong leading to what currently appears to be another successful year for your cooperative.

NEW Cooperative places a high priority on providing the best facilities, equipment, and service to our membership. NEW’s Board of Directors recently approved eleven capital asset additions across the company. These projects will further improve our ability to quickly move product from your farming operations into our facilities and agronomy inputs back out. Details about the many agronomy projects to be undertaken this spring can be found in the Agronomy article contained in this Member Newsletter.

Construction on our seventh feed mill continues in Cooper where considerable progress has been made. However, supply chain issues and COVID related impacts has pushed the expected start-up back to mid-to-late-summer. Along with the construction of the new feed mill, NEW Cooperative has brought on two more feed mills in Everly and Garner. NEW Cooperative now operates nine feed mills in our trade area.

Grain receiving in Cooper has continued throughout the mill construction process. We thank those member-owners who gave us the opportunity to service your grain needs in Cooper last fall. For those who have not given the new modern elevator a try yet, we look forward to doing business with you soon.
Lanyon customers will see an additional 1.2 million bushels of storage constructed this summer that will also double the soybean dumping speed at harvest. This location has been one of NEW’s greatest success stories. What started out as a small office and ammonia plant has grown into a location that none of us would have ever envisioned. The substantial growth this facility has experienced is due to the strong support of our members who use it, and we extend them our sincere thanks.

Bringing two organizations together is a process. It has been six months since our merger with MaxYield Cooperative and we are now beginning to realize the savings from our combined organizations. Our northern locations will soon see capital additions required to grow our business and take advantage of the added benefits and capabilities stemming from the merger. Providing the best service levels possible to our members is always a high priority. Our combined employee team is working hard to ensure the products you need to farm will be here this spring and the grain you market will be secure in NEW Cooperative. After a cyber-attack last fall, COVID, and the global unrest currently affecting our industry, rest assured that we are well on our way to creating a company that will further strengthen and develop our enduring mission of adding value to our member’s farming operations.

If you have not already downloaded our NEW Connect Mobile App, or used Connection Central (desktop version), I encourage you to do so. You will notice new and improved functionality to conduct business electronically with NEW. Additionally, contact your agronomist to sign up for the new Soilmap Grower Connection App. With this App, producers can receive “as-applied” maps for your operation delivered directly to your smart device for every custom application made by our fleet.

Have a safe spring planting season. As always, thank you for your support.
From your NEW Cooperative Agronomy Team, we would like to say thank you for all your business year-to-date. Your member-owned cooperative is on track for record sales on seed, chemical, and fertilizer sales. Reaching record sales happens, because of our members support, the relationship the local agronomist have with their customers, and knowing their customers’ fields and helping make decisions that are best for the members farming operation.

With Spring approaching, NEW Cooperative is working hard every day with sourcing and locking down products and pricing for our farmers 2022 spring needs. The market for products continues to be high and with shortages of products, we have made this a priority the last 12 months to get products purchased and trucked into our locations. Also, our employees have been working hard on winter maintenance to get equipment ready to serve our customers’ needs this spring. Your NEW Cooperative Agronomy Team is ready to serve you with products and services you need for your farming operation! Contact your local NEW Cooperative Agronomist today for any of your planting questions and needs.

NEW COOPERATIVE SEED TREATMENT

Over the years, NEW Cooperative has strived to provide the best soybean seed treatments that gain you the most value for your seed purchases. Every year we evaluate and improve our seed treatments bringing you the most value per bag for the treatment. Our “standard” soybean seed treatments are higher quality than other seed dealers in the industry. You may get the same seed variety at other dealers, but NEW Cooperative’s seed treatment program sets your field apart.

Our Warden RTA and Warden CX brand treatments from Winfield United utilize 3 fungicides for multiple modes of action against Rhizoctonia, Pythium, Phytophthora, Fusarium, Phomopsis and Sclerotinia soil diseases that can affect early season viability and vigor of your soybean seed. All three are the latest innovation on the market for disease protection and are applied at a higher rate per unit than the competition’s branded products.

New for Spring 2022, all our base treatments will include PhycoTerra ST from Heliae Ag. PhycoTerra products utilize microalgae to feed and wake up native microbes in your soil. Beneficial microbes are an important part of your soils health, making the soil biology better to improve water and nutrient uptake. NEW Cooperative’s Agronomy Team is bringing you these higher quality treatments while remaining competitive in the market. You can be assured that your seed treated at one of NEW Cooperative’s seed facilities will have the higher standard of products to bring value to your operation.
INVESTING $ BACK INTO YOUR COOPERATIVE

Moving forward this spring and growing season, your farmer-owned cooperative will be investing capital into multiple facilities to help with the speed, supply, and service to our member customers. With the record high volume of fertilizer sales last fall, many of the capital expenditures planned for 2022 will focus on the fertilizer area throughout NEW Cooperative.

Knierim NH3 Upgrade – Increase storage capacity and loading speed
Bouton NH3 Upgrade – Increase storage capacity
Lohrville NH3 Upgrade – Increase storage capacity
Cooper NH3 Upgrade – Increase storage capacity
Britt NH3 Upgrade – Increase storage capacity

Everly Agronomy Warehouse – 30,000 sq ft. heated warehouse for liquid fertilizer, chemical, and seed.

Everly Dry Fertilizer Upgrade – Increase loading speed
Superior Dry Fertilizer & Receiving – Increase loading and receiving speed
Hornick Dry Fertilizer Upgrade – Increase loading speed

These updates will allow our locations to work more efficiently and effectively in providing our member-owners the service and products they need in a timely manner.

GRID SOIL SAMPLING

The world economy in fertilizers and grain have been on a wild ride for the past several months and they don’t look to calm down for a while. Therefore, grid soil sampling is critical to maximize your ROI in fertilizers and seed. These days we almost take soil sampling for granted. NEW Cooperative leads the way with precision farming starting back in 1995 with our purchase of the first Soilection Variable Rate dry fertilizer applicator. Since then, we have been building and improving our precision program every year, to where it has become second nature to many agronomists and growers.

Spring is an ideal time to sample your fields to prepare for fall 2022. When you sample in the spring you get a more accurate measurement of your soils’ mineralization of past applied nutrients. Soil structure and moisture is also better to help get an extract of nutrients from between the soil colloids and particles. As far as management is concerned, you will have your results in your hands well before the combines’ roll. This will give you a better forecast of your fall fertilizer needs to help you decide where your nutrient management should be addressed. Once you have grid sample and other data collected on your farms, Your NEW Cooperative Agronomist can get you variable rate prescriptions, not only for dry fertilizer but with management zones you can vary seed populations, and fertilizer rates based on your farms unique fingerprint.

The idea behind variable rate planting and nutrient application sound complicated, but really we are simply putting the seed and fertilizers where they can be best utilized. Maximizing population and nutrients based on the specific soils and zones of your field. Sandy, droughty soils will likely be maximized at a lower population, where a higher CSR soil would benefit from higher populations and nutrients to feed the plants. Overall, your seed’s average population may not be different from what you have been doing in the past, nor the nutrient amounts. Simply moving from one area to another to best fit your individual farm. Contact your local NEW Cooperative Agronomy Sales Specialists to find out how we can bring this to your farm.
Take your sprayer to the next level of accuracy and performance. Automatic nozzle-by-nozzle swath control and turn compensation ensure the right amount of spray reaches every part of your field. Independent rate and pressure control gives you the confidence and flexibility to operate in challenging terrain and maximize productivity.

Contact NEW Cooperative Precision Ag Team today to learn more about RighSpot and other AgLeader products.

NEW Cooperative Precision Ag Team would like to say “Thank You” to all our customers for your business! We look forward to continuing to provide you the services and products you need to make your farming operation a success!

It's never too early to plan for the next year! NEW Cooperative Precision Ag Team is taking orders for Spring 2023!

Contact Arlyn & Alex today at:

Arlyn Goraczkowski
Cell: 515-570-0775

Alex Sego
Cell: 515-297-3390
Hello, everyone! I’m Paul Fields, the Feed Delivery Manager at NEW Cooperative. In my role at NEW Cooperative, I help coordinate our feed mill’s start up on Sunday evenings, then throughout the week I track all feed orders, schedules, and feed deliveries for our transportation team.

Our feed department is a significant end-user of your corn and an important contributor to NEW’s business success. Last fiscal year, we processed 45 million bushels of your corn into swine and poultry feed, and used another 650,000 tons of grain byproducts, derived from local grain. When combined, this is roughly the crop production equivalent of 675,000 acres, which is the entire growing area of Calhoun and Webster counties.

Our feed department continues to grow, with feed mills in the following communities:

**Bode:** Manufactures poultry & swine rations.

**Cooper:** Home of our newest elevator with an adjacent feed mill, which is expected to be online in the summer of 2022. Once operational, it will become a significant user of corn in our southeast territory.

**Duncombe:** Manufactures swine rations and is our largest manufacturer of poultry feed.

**Everly:** Recently became part of NEW Cooperative through our merger with MaxYield. This mill previously was contracted to and operated by a neighboring cooperative. Effective March 1st, NEW is now managing this mill and we’ve begun manufacturing swine & poultry feeds for that market.

**Garner:** This mill also came to NEW Cooperative through the MaxYield merger and is a niche mill that manufactures custom grind and mix rations for nearby growers.

**Lidderdale:** Manufactures swine feed and was our first mill to offer pelleting as a means to add value to our manufacturing system.

**Palmer:** Manufactures poultry, swine, and sow rations.

**Pomeroy:** This mill is 100% automated and is what we call a “hub mill” for NEW Cooperative’s network of mills. We base the majority of our trucks in Pomeroy since it is centrally located, which allows us to move our truck fleet to where it’s needed.

**Rowan:** This mill is also 100% automated and manufactures swine and sow rations. It came online in 2019.
Each day, NEW hauls between 350-500 loads of feed, five days per week out of our eight, soon to be nine mills. I’d like to make mention of NEW’s feed delivery drivers and our contract haulers. It’s my job to make sure there is adequate truck power to feed the millions of animals that count on us 365 days per year, for their sole source of nutrition. I am very grateful for their hard work, and I want to acknowledge them for getting the job done every day. Thank you!

In the next newsletter, we’ll follow the path your corn takes through our elevators and feed mills on its way to our feed customers as our hardworking employee team get the product ready to be delivered by our drivers.

NEW Cooperative ninth feed mill will begin manufacturing Summer 2022!
Energy prices coming out of the pandemic have been volatile, with price direction seemingly a one-way ticket higher. Demand for fuels in the United States continues to increase faster than supply. Investors want more out of their investments in oil production, and we’ve gone from “drill-baby-drill” to “show me the money.” This has caused our domestic production of oil to come back slowly.

At the same time, OPEC nations have become more disciplined in adhering to production quotas, more so than we’ve seen before. Nothing cures high prices better than high prices and the increase in fuel values are encouraging domestic production in the US to come back online, which will lessen the influence that OPEC has on our prices.

At some point the uptrend in pricing will change and seasonality will return to the market, giving opportunities to buy and contract fuel. In a more traditional market, late winter and early spring is often a good time to buy enough fuel to get through spring. Having adequate storage on the farm is the first step in taking advantage pricing opportunities.

Pending any supply chain issues, NEW Cooperative has a good selection of farm fuel storage tanks, and we work with quality vendors to source almost any sized tank you need. We carry 560, 1000 and 2000-gallon refined fuel tanks plus 500 and 1000-gallon propane tanks on hand. We make it easy to increase your storage by offering tank purchase, and lease-to-own options for both refined fuels and propane tanks. We also offer yearly lease options for propane tanks. Pumps, hoses, supplies and complete tank set up is available from NEW Cooperative. Tank monitoring systems are also available, be sure to contact us for details.

We know it doesn’t work for everyone to have a year’s worth of fuel storage on the farm, which is why we have contracting prices available. NEW offers gas and diesel contracts for both farm delivered and fuel at our Cardtrol locations in which you can lock in a price for a specified amount of time and gallons.

We also have our Fuel Offer program. Just like placing offers to sell grain, you can give us an offer price for fuel, and we’ll watch the market for you. If you think the energy market has downside potential, give us a call and we’ll place an offer for you.

Thank you for your business!

To order fuel, inquire about fuel contracts and tank purchasing options, please contact our energy desks at:

Lidderdale: 712-822-5211
Hornick: 712-874-3211
Regions 7, 8 & 9: 515-200-1352 or 866-711-7282
NEWfuel@newcoop.com
NEW Cooperative Lidderdale Location has received a seed cleaning machine. With this update, NEW will be able to clean, condition, and source the product in a timely manner to our growers.

Construction continues at NEW Cooperative’s Lohrville Location on the additional seed warehouse. The additional warehouse will accommodate increased sales volume.
NEW Cooperative Foundation

The charitable giving entity of NEW Cooperative Inc. donates to organizations with a focus on young people and agricultural education, as well as local services and civic activities that enhance quality of life in our members’ hometowns.

**YOUTH DEVELOPMENT**

- Organizations such as 4-H, FFA, and collegiate agriculture clubs or groups.
- Activities and events for young people sponsored by schools or public.
- Events hosted by NEW Cooperative and partnering companies, for example farm safety displays, agricultural education programs, and more.

**AG**

- Training or educational events focused on safety, resource conservation, or educating the public about agriculture.
- Organizations and projects that promote production agriculture to ensure its future.
- Organizations and projects highlighting the value of conservation in the NEW Cooperative service area.

**COMMUNITY DEVELOPMENT**

- Enhancements to emergency and medical services in rural communities.
- Community events and celebrations as well as local civic betterment projects.
- Fundraising events in support of community programs and projects.

DONATION REQUESTS and APPLICATION must be received at least four weeks prior to the date funds are need.

To apply visit our website: [www.newcoop.com/foundation](http://www.newcoop.com/foundation)
NEW Cooperative
Local Donations

Donation to Emmetsburg School
The NEW Cooperative Foundation is pleased to present a donation to the Emmetsburg Community School District. The mission of the Emmetsburg Community School District is to prepare responsible and productive citizens for an ever-changing world by the utilization of our total resources through a partnership of the family, school, and community. The funds donated will be used to build a greenhouse at the high school/middle school.

On Thursday, March 10, 2022, NEW Cooperative Foundation Director, Gary Moritz representing the NEW Cooperative Foundation along with the Land O’ Lakes presented a check to members of the faculty and students of Emmetsburg Community School District in the total amount of $5,000.

Donation to Colts Corner Daycare
NEW Cooperative is pleased to donate to the Colts Corner Daycare Center in Belmond, Iowa. Belmond Location Manager Chandler Bachman, representing NEW Cooperative and Land O’ Lakes Foundation, presented a $3,000 check to Dr. Bradi Arnold-Wilkerson. The donation will be used to provide high quality, reliable care for the children in the Belmond area.

Foundation Director Gary Moritz said “NEW Cooperative has a long-standing tradition of supporting local organizations that serve our members hometown. The Colts Corner Daycare Center will provide much needed daycare for the families in the Belmond area.”

Work has begun on the inside of Colts Corner with a planned opening in August 2022.

Donation to Blencoe Fire Depart.
The NEW Cooperative Foundation is pleased to present a donation to the Blencoe Volunteer Fire Department. The donation of $3,000 will be used to purchase a water nozzle system that will increase safety of the fire department in attacking fires.

Ben Bears, Port of Blencoe Manager, presented the donation to Jason Stanislav, Blencoe Fire Department Training Officer. NEW Cooperative continues to support our local fire departments and appreciates the volunteerism and dedication of our local firefighters.

Other Donations Include:
Barnum Fire Department • Iowa Gardening for Good • Meals for the Heartland • UnityPoint Hospice
Iowa Lakes Community College Farm • Hornick Fire Department • Whittemore Community Betterment Club
NEW Cooperative
Get Connected With NEW!

NEW COOPERATIVE
NEW MOBILE APP

APP FEATURES INCLUDE:
Sign Grain Contracts · Submit Offers · View Transactions
View Statements · View Patronage & Equity information
Set-Up Direct Deposit · Make Automatic Online Payments.

DOWNLOAD THE APP TODAY!
Scan QR code to download app.

You MUST have a Connection Central account to use the app.
To sign-up for Connection Central visit cc.newcoop.com.

Questions?
We are here to help!
Contact our Customer Service line at 515-955-9045.
NEW Cooperative
SOILMAP Grower Connection App

SOILMAP GROWER CONNECTION APP
NOW AVAILABLE!

This companion app to SOILMAP has both a Salesperson and Grower View. As a grower you will be able see:
- Year
- Field Boundary
- Crop
- Account Details
- Field Data - as applied, planting, and yield maps

Contact your local NEW Cooperative Agronomist today to get signed up for the SOILMAP GROWER CONNECTION APP!
On Tuesday, January 11, 2022, NEW Cooperative’s Annual Meeting was held at the Webster County Fairgrounds. The meeting included a status update of the cooperative, financial report, recognition of 2021-2022 scholarship recipients, and guest speaker, Mike Steenhoek, Executive Director of Soy Transportation Coalition. Pictured above; Brian Wagner, NEW Cooperative Board President.

On March 3, 2022, Nebraska soybean farmers toured Port of Blencoe. Pictured with Nebraska soybean farmers is Port of Blencoe Location Manager, Ben Bears and NEW Cooperative Grain Manager, Mark Walter.

SAVE YOUR LOCATIONS NEW PHONE NUMBER!
You may have noticed that your local NEW Cooperative Location number has changed. We have updated phone systems and with that has come changes. All locations phone numbers are updated on our website. When calling your location, if the number has been changed, an automated message will tell you the number to call! See list below on what locations phone number has changed.

CUT & SAVE

Lidderdale • 712-216-4165
Pomeroy • 712-468-3149
Rowan • 641-646-3464
Cooper • 515-335-1014
Hornick • 712-206-4472
Roelyn • 515-417-6250
Dows • 515-852-0098
Barnum • 515-800-3208
Lohrville • 712-216-4133
Lanyon • 515-335-1010
Coon Rapids • 712-684-4008
Mapleton • 712-800-0862
Ute • 712-517-4348
Pierson • 712-517-2554
Palmer • 712-206-2055
Otho • 515-972-5900
Knoke • 712-468-3153
Be sure to ask your local Agronomy Sales Specialist how to sign up for our text notifications on your field operations. You will receive a text notification when custom applications begin, what products will be applied, and when the field is completed!