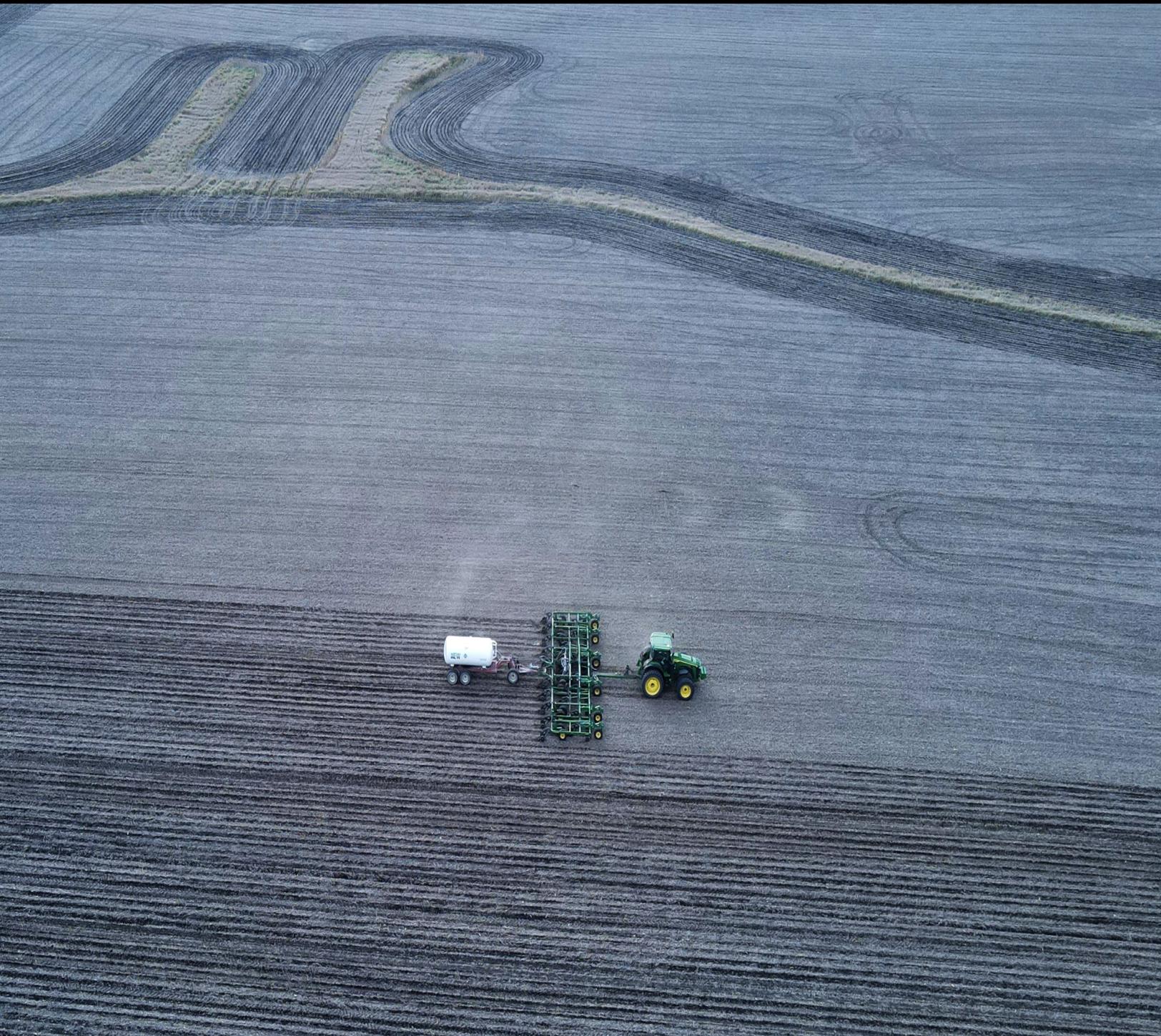


DIRECTIONS

NEW COOPERATIVE MEMBER NEWSLETTER

DECEMBER 2021



FARMER FOCUSED. MEMBER DRIVEN.

www.newcoop.com



GENERAL MANAGERS REPORT

Dan Dix, General Manager

It is difficult to reflect on our last fiscal year ending August 31st without immediately thinking about everything that has occurred over the last few months. Some of the more noteworthy things being an un-expected record harvest to handle, rapid inflation affecting every sector, serious labor shortages, continuing impacts of COVID-19, and supply issues causing our fertilizer application business to be stretched to its limits. Fortunately, due to prior investments made over the last several years in storage, transportation, and access to new sources of fertilizer, our product availability was positioned to absorb the supply challenges.

Adding to these challenges was the cyber-attack we experienced at the beginning of harvest. The attack crippled our systems causing our automated processes to revert back to the 1970's. It took eight weeks to rebuild our entire network and I.T. systems from the ground up. With your patience and support, along with an exceptional employee team, we have emerged as a stronger company than ever before. For this, we want to thank everyone involved in the recovery efforts.

Sales for 2021 amounted to \$1.44 billion led by new volume records in grain and agronomy. Feed manufacturing continued its strong performance with sales equal to last year. Grain sales of 165.2 million bushels for the year were up 11.37 million bushels over the previous record year. Agronomy sales continue to grow rapidly with sales of \$259 million driven by record fertilizer, chemical, and seed sales. Total other operating revenue was \$70 million, down \$15 million from the previous year due to reduced drying and storage income.

Operating savings generated from local operations this year totaled \$24.16 million. Additional income received from regional cooperatives, driven again by AGP's strong performance through their soy processing operation, amounted to \$10.51 million, resulting in total earnings after taxes for the year of \$36.73 million. Despite the significant reduction in other operating revenue, these strong results would not have been achieved without tremendous agronomy and grain volume growth as well as merchandising and marketing efforts that take advantage of our large grain and agronomy storage capabilities. Earnings were passed back to the membership through patronage rates of six percent on agronomy input purchases and eight cents per bushel of grain marketed through NEW Cooperative. Patronage earned on business was distributed back to the membership equally through qualified and non-qualified patronage allocations totaling \$21.75 million, and for the first time in NEW's history, the qualified allocation was paid 100% in cash equaling \$10.9 million, a record cash distribution. These patronage rates amount to a combined average of \$22.80 per acre between corn and soybeans. This coupled with the revolvment of the 2014 regional deferred this past September and the 2015 local deferred bring the total cash returned to the membership since this past September to \$22.7 million dollars or 94% of savings generated from local operations. NEW Cooperative is excited to say that all members' equity has been revolved and paid through 2014, leaving 2015 as the oldest equity in NEW.

A record investment back into the company through property, plant, and equipment amounted to \$65 million. Major additions were comprised of rolling stock updates, grain projects in Lidderdale, Bode, Blairsburg, Pierson, Mapleton, and Ute, and a large grain and feed greenfield project in Cooper providing additional milling capacity and grain origination growth. Agronomy projects included storage and warehousing in Bouton, Blencoe, and Blairsburg. Finally, the construction of our barge facility at the Port of Blencoe was completed. In its first short season the Port unloaded 53,000 tons of fertilizer, and loaded twenty-eight barges of corn, soybeans, soybean meal, and dried distillers' grains. This facility is creating more markets for our member's grain and is another source for crop nutrients which proved extremely valuable this past fall. We expect continued growth for the Port in the years to come. NEW Cooperative is committed to providing the best facilities, equipment, and service to our customers through continual facility improvement.

GENERAL MANAGERS REPORT

Continued

This past year was one of tremendous growth for NEW due in large part to the merger of MaxYield Cooperative with NEW Cooperative. The twenty former MaxYield facilities located across North Central and Northwest Iowa fit very well with the current facilities NEW operates today. These locations also had volume increases in both grain and agronomy this past fall. NEW Cooperative welcomes the membership of MaxYield and looks forward to utilizing the facilities, resources, and strength of the people from our combined organizations. This merger will continue to position your cooperative for long-term success in this rapidly changing landscape.

Our current fiscal year is off to a very strong start with fall grain and agronomy volumes already showing tremendous growth. New projects being planned for the current year include a new 10,000-ton fertilizer plant in Cooper to help service our continued agronomy growth in that area. A new seed warehouse in Lohrville will also be built to accommodate increased volumes there. We hope to have it operational this spring. Our continued growth is the result of a dedicated employee team and the support you show your cooperative.

NEW Cooperative recently held elections for three directors with expiring terms. Roger Nelson from Humboldt (District 2), Roger Coon from Lohrville (District 3), and Tim Carlson from Kingsley (District 4), were each reelected to serve on NEW's Board for another three-year term. Thank you for your service to the membership of NEW Cooperative. The Board of Directors also recently decided to downsize the Board by one director seat in District 2. As a result, the expiring seat held by Troy Melohn, a director for the last nine years, will not be re-filled. The Board and I want to thank Troy for his time serving on the Board and appreciate his dedication to the success of NEW Cooperative.

NEW Cooperative's annual meeting will take place January 11th at the Webster County fairgrounds. The meeting agenda includes a President's report and financial review of NEW Cooperative. Our guest speaker this year will be Mike Steenhoek, Executive Director of the Soy Transportation Coalition. We hope to see you there.

Thank you all from the employee team and directors of NEW.



2021 PATRONAGE CHECK DISTRIBUTION



2021 patronage check distribution was held on December 7-9th. NEW Cooperative employees handed out checks to the members at the Fort Dodge Office, West Bend Location, and Hornick Location. Along with receiving their checks members were given a ham. Thank you to all our members and customers for your continued business with NEW Cooperative.

SAVE THE DATE! NEW COOPERATIVE ANNUAL MEETING

NEW Cooperative will be holding an Annual Meeting on
Tuesday, January 11, 2022 at the Webster County Fairgrounds.

Meeting Begins at 4:00 p.m.

Meal following adjournment of meeting

GUEST SPEAKER
Mike Steenhoek

Executive Director of Soy Transportation Coalition

Mike Steenhoek is executive director of the Soy Transportation Coalition (STC), an initiative established in 2007 and comprised of the United Soybean Board, the American Soybean Association, and thirteen state soybean boards. The Soy Transportation Coalition exists to promote a cost effective, reliable, and competitive transportation system that serves the agriculture industry.

As executive director of the STC, Mike's responsibilities include communicating the initiative and the importance of transportation issues to soybean growers and processors; establishing and executing the organization's strategic direction; and building collaborations with other effected industries.

AGRONOMY

Shan Jaeschke, Agronomy Manager



First off, thank you to each of our area farmers for your 2021 agronomy purchases. NEW Cooperative's Agronomy Team appreciates your business and we look forward to continue to serve you with all your crop needs as we move into the new year.

With the scope of NEW Cooperative's territory ever increasing, it's difficult to summarize how growers did as a whole. Overall, the general consensus is everything performed better than expected. For the second year in a row now, most of the corn and soybean acres were planted by the end of April, just like 2020. We were thinking we would never see that again but we did. What led to the greater than expected yields? Timing, and the timing began in 2020. The fall of 2020, NEW Cooperative had a record season with anhydrous ammonia application. This eased the workload for spring and laid the foundation for a great year. The fall was dry and open,

allowing NH₃ application to go into December. In December, the temperature dropped, and the ground froze without an overabundance of rain or snow thus sealing in the nitrogen for a long winters nap. Iowa had its fair share of precipitation for the winter, but early spring is where conditions continued going in the wrong direction. We warmed up enough to lose the snow cover, but not enough to melt the soil until the surface moisture was gone. Our nitrogen was laying almost exactly where we applied it last fall, waiting now for the corn seed. Throughout March the soils stayed relatively dry and cool, slowing nitrification and almost eliminating leaching.

Spring planting started in a timely fashion, soils were dry and fit, although a bit on the cool side. The dry soil held the key when temperatures fell below 50 degrees. Without an abundance of moisture, the cooler soil temps didn't reduce plant germination like they could have. That, coupled with quality cold germination testing from NEW's partner brand seed companies, provided growers with good germination and emergence. Plant stands were not ideal, given the cold start and dry soils providing 'micro-climates' where seed germinated at various times within the rows. This is most critical in corn performance, where we all strive for that 'picket-fence' stand to set the yield goal up right. The next critical hurdle for corn is in the V4 to V7 window, the time when the corn plant is determining how big, and sometimes how many ears they can sustain.

Around April 25th we started seeing an upward trend in temperatures, and in the first half of May enough rainfall was received to get the plants going strong. At this time, the corn plants had more than adequate moisture and nutrients to feed a substantial crop, largely in part to our nitrogen sitting right where and in the form the corn wanted it. We then moved into crop protection season with many producers getting a small break between corn and soybean application. The early timing aided herbicide performance. By not rushing straight from corn to bean herbicides allowed not having to increase glyphosate or glufosinate rates. This helped inventory levels because of a short supply issue.

In July corn and beans enter their reproductive phases. R1 or silking phase for corn signals the start of fungicide season. Fungicides not only protect plants from fungal pathogens, but they also lower respiration and transpiration, helping save the corn plants critical moisture and allowing them to 'relax' from the hot dry conditions. Later in July, soybeans enter the R3 or beginning pod stage. Soybeans, being an indeterminate crop, respond to fungicide throughout the growing season. Most data shows if a grower only applies fungicide once, the best ROI is R3. Over 1 million acres were covered this July & August with fungicide purchased from NEW Cooperative which was nearly a 50% increase from last year.

Throughout the growing season, we received the right amount of rain at exactly the right time. Historically speaking this year's total rainfall amounts should have spelled disaster for yields, but it all came down to timing. 1/2" more or less, a week sooner or later could have changed yields dramatically.



SPRING DELAYED CASH DISCOUNT!

JANUARY = 8%

FEBRUARY = 7%

MARCH = 6%

APRIL = 5%

MAY = 4%

JUNE = 3%

JULY = 2%

AUGUST = 0%

DON'T MISS OUT!

AGRONOMY FERTILIZER & SEED

FERTILIZER

With great crop margins this fall, 2022 may bring us some challenges when it comes to input cost. First challenge we may experience is the cost of fertilizer. The primary macro nutrients for corn and soybean production are phosphorus and potassium (potash), along with nitrogen, which is necessary for corn production. All three products are facing price spikes from a confluence of factors. First off, an increase was already expected, as fertilizer prices always follow grain prices higher. We have experienced stress on the supply lines and higher shipping rates. Many of our products come from overseas, these costs are passed on. Hurricane Ida has compounded the logistics issue, as it damaged fertilizer manufacturing and shipping facilities at the mouth of the Mississippi.

Higher energy prices are also playing a big role. Fertilizer manufacturing is an energy intensive process. Natural gas is the primary feedstock for making nitrogen fertilizer. With prices shooting to near record levels, this has led to rapid spikes in fertilizer cost at the farm level. Since natural gas is also a widely used heating fuel, prices are unlikely to move lower until the market see how the winter season pans out. Finally, china is a major supplier of phosphate, roughly 30% of the market, and is considering tariffs to keep more product at home for their own use.

SEED

Throughout college football season and with bowl games starting up, fans are constantly talking about offense and defense. Your NEW Cooperative Agronomy Sales Specialists are doing the same, though not about football teams. They are analyzing the seasons performance of corn and soybean hybrids and varieties. Looking for what is leading the offense and defense to better recommend seed on your acres. NEW Cooperative provides a comprehensive plot system, replicating data and performance to make seed selection easier for your farming operation. Many dealers and companies offer gimmicks or incentives to get you to buy seed, but the NEW Cooperative Agronomy team feels repeat performance and proper seed selection returns business. Selecting seed that is right for your farm, not only drives yield but helps drive return on investment.

NEW Cooperative also offers a wide variety of seed companies to provide choices. Planting all your acres to just one brand may not give you the diversity needed to maximize yield. Again, your local NEW Cooperative agronomy sales specialist can help place the right seed on the right acre. Maximizing discounts across brands maximize your seed savings without sacrificing performance. The backbone of our seed selection comes from our replicated plot system, and your agronomist's involvement in those plots throughout the growing season. They not only look at harvest data, but also spend countless hours scouting and analyzing the performance from one seed to another across a wide variety of conditions. Your yields are based on how well a seed reacts to growing conditions. The NEW Cooperative sales team watch those conditions throughout the entire season, giving you real world, local experience, with seed selection.

NEW Cooperatives sales team also have access to the latest technologies such as Climate FieldView to analyze your farms. We can compare hybrids by soil type, compare pass to pass yield from split planting, look at performance by rainfall amounts and even fertility. Right seed, in the right soil, with the right nutrients, controlling what inputs you can and protecting your inputs against what you can't control.

Go to www.newcoop.com and from the 'Agronomy' dropdown menu select 'Seed' to look at all our replicated plot data. Contact your local NEW Cooperative agronomy sales specialist to have them put together a comprehensive seed program that will bring value to your farming operation.

"Hybrids with the largest root systems and best plant health carried the day in the 2021 growing season. Large root systems allowed plants to take in enough nutrients, even in the early stress conditions, and plant health allowed hybrids to take advantage of late August and early September rains and produce better yield than hybrids with smaller root systems and poor plant health" NEW Cooperative Agronomist.

CLIMATE
FIELDVIEW

NEW COOPERATIVE Precision Hardware & Services

New Guidance Bundle Incommand 800

NOW comes in two different options.

Option 1: Incommand 800 capable of doing guidance, steering and certain field operations.

Option 2: Guidance and steering option only.

The guidance bundle will include the GPS 7000 receiver capable of SBAS and Terrastar C-Pro paired with a SteadySteer steering option will make a great way to get into steering at a reasonable cost.



Integrated SteerCommand Z2

- Complete System
- Repeatable Accuracy
- Terrain Compensation
- Advanced Guidance Features

SureSpeed & SureForce

Planter options SureSpeed (Planter Meeter and delivery to ground) paired with SureForce (Hydraulic Downforce).



Ag Leader SteadySteer

- Economical, hands-free assisted steering system paired with a GPS receiver delivering pass-to-pass accuracy to any operation.
- 13 possible motor orientation options and detachable motor for easy installation on any vehicle.



Martin ACCR 1360

- ACCR1360 measures less than 14"
- 60 degree heavy-duty frame
- Choice of Spike or Razorwheel can be installed intersected or offset.



InCommand 1200

Share between Incommand 1200 displays:

- Coverage Maps
- Swatch Control
- Guidance Lines
- Yield Summaries
- Live Field Stats & Maps



Furrow Cruisers

- Ensures seed to soil contact
- Works in virtually all soil and tillage conditions
- Prevents furrow from re-opening
- Allows Young roots to penetrate the sidewalls
- Eliminates air pockets
- Provides simultaneous firming and crumbling on both sides of the seed trench
- Improves emergence
- Cleans out well, ensuring that the planter can continue to run even in oversaturated soil.



NEW Cooperative Precision Ag Team carry Gauge Wheel Arm Repair Kits for most planters and Closing Wheel Frame Repair Kits. Ask them today for all your planters needs!

PRECISION PLANTING - REVEAL RELEASES

A new frame mounted row cleaner!
Contact your NEW Cooperative Precision Ag for more information!

NEW Cooperative Precision Ag Team would like to say "Thank You" to all our customers for your business. We look forward to continuing to be your partner in the field.

PLANTER METER CALIBRATION!



Now is the time to start planning for your meter calibration. We offer FREE on-the-farm pick up. Contact one of the hardware team members today to schedule.

GRAIN UPDATES & NOTICES

CASH CONTRACTS TO HELP YOUR GRAIN MARKETING PLAN!

NEW Cooperative and John Stewart and Associates have teamed up to offer two exciting cash contract alternatives to help diversify your grain marketing plan. JSA Select Pricing and JSA Seasonal Average contracts will be available to NEW Cooperative members for delivery to any NEW Cooperative location.

JSA SELECT PRICING

JSA Select Pricing is a managed bushel program drawing off the experience of trading professionals to set the futures price on a portion of your Corn and Soybean production. Participants have options and can enroll two crop years which adds to the flexibility of the program.

How it Works

- This program diversifies the decision-making process and ensures disciplined execution.
- A cash contract is made with NEW Cooperative and delivery is to any NEW Cooperative location of your choice.
- Complete transparency of hedges and open positions provided to all participants by JSA, so you can compare your marketing ideas to the JSA professionals in real time.
- Multiple pricing and delivery windows allow for sales off the combine and out of the bin.
- The professionals at JSA have the ability to hedge and actively manage the positions to enhance the ultimate price you receive using both futures and options.
- 100% of the enrolled bushels are priced by a specified ending date for each pricing window.
- There is a marketing fee of 6 cents for corn and 8 cents for soybeans.
- A "Year 2" option is available for harvest delivery to maximize pricing opportunities.
- Sign up deadline is January 31st, 2022.

JSA SEASONAL AVERAGE CONTRACT

- Enrolled bushels will be priced using an average across the May through July window
- Cash contract is made with NEW Cooperative and delivery is to an NEW Cooperative location
- Complete transparency of averaging price throughout the pricing window
- Marketing fee of 1 cent per bushel

For enrollment and further questions regarding this cash grain marketing opportunity please contact

Garret Nelson 515-955-2044

Mick Hoover 515-320-4563

Jeff Friesth 515-955-2044



NEW Cooperative Energy



It is my pleasure to introduce myself as NEW Cooperative's energy manager. My name is Chad Besch, and I came to NEW through the recent merger with MaxYield Cooperative. Since 2004 I served as energy team leader at MaxYield, and I am excited for what the combined energy departments of our organizations can bring to members of NEW Cooperative.

I would first like to again offer my condolences to Dale Hollibaugh's family. Dale was a key part of our energy department and his leadership during the merger transition was very important to me and this cooperative. Dale passed away unexpectedly in Sept. 2021 and we are grateful for his leadership at NEW in Regions 4 and 5.

As a result of the recent merger, NEW Cooperative's energy footprint is now much more expansive. I'd like to provide a summary of what our energy department looks like today. Our energy territory previously included bulk fuel storage facilities in Region 4 and Region 5 at: Refined Fuels - Hornick, Lidderdale, Merville, Ute Propane - Blencoe, Correctionville, Hornick, Merville, Pierson, Ute. After August 1st we have added the following bulk fuel storage facilities in Regions 7, 8 and 9: Refined Fuels - Britt, Emmetsburg, Everly, Spencer, Superior. Propane - Algona, Bancroft, Britt, Dickens, Emmetsburg, Everly, Kanawha, Mallard, Milford, Royal, Superior West Bend Cardtrol locations at NEW Cooperative have also grown significantly since August 1st also. In Region 4 we have Cardtrol sites in Lidderdale and Glidden, while Region 5 has sites in Blencoe, Correctionville, Pierson, Washta and Ute. In Regions 7, 8 and 9, you can fuel up at NEW Cardtrol sites in Britt, Dickens, Everly, Emmetsburg, Fostoria, Gruver, Mallard, Milford, Ringsted, Spencer, Superior, West Bend and Whittemore. Our Cardtrol sites in Fostoria, West Bend and Whittemore also feature Cenex convenience stores, offering everything you'd expect from a full-service convenience store.

Thank you to all our members for your support the past year and through the recent merger transition. How you contact NEW for your energy needs hasn't changed. To order fuel, inquire about your energy account and to get your energy questions answered, please contact our energy desks at:

Lidderdale Location:

712-822-5211

Hornick Location:

712-874-3211

Regions 7-9:

515-200-1352 or

866-711-7282

You may also email our Energy Dept. at NEWfuel@newcoop.com.

Not all fuels are designed to meet the challenges of today's equipment. That's why NEW Cooperative offers Cenex Ruby FieldMaster premium diesel fuel which helps you save approximately 12-15¢ per gallon compared to typical #2 diesel by providing up to 5% better fuel efficiency, up to 4.5% power increase and 10-15% better lubricity than typical #2 diesel. Using Cenex Ruby FieldMaster also qualifies you for additional Total Protection Plan® coverage (up to 10 years or 10,000 hours) on qualifying equipment. Cenex Ruby FieldMaster for off-road equipment and Cenex RoadMaster XL for highway use offer a quality base fuel and a complete, balanced additive package to ensure the highest quality premium diesel fuel on the market.

NEW Cooperative is also your one-stop source for lubricants, bulk oil, package and bulk DEF solutions, as well as refined fuel and propane storage tanks. We also offer direct-to-the-farm semi-truck transport refined fuel and propane delivery. I'd also add that we offer multiple risk management tools, including contracting for propane and refined fuels. Contracts are available for refined fuels through our Cardtrols and farm delivery service. I'd also encourage our members to inquire about our fuel offer program, where you can place price offers for fuel in the same way that you place offers to sell grain.

Thank you for your business and we wish you a Merry Christmas and Happy New Year!



Denny Stroebel delivering propane to a swine facility in Region 8 utilizing our new 5300-gallon propane truck.



NEW Cooperative recently acquired two new 5300-gallon propane delivery trucks that operate in Regions 7-9. This will improve efficiency and service to members.

NEW Cooperative

Farmer Focused. Member Driven.

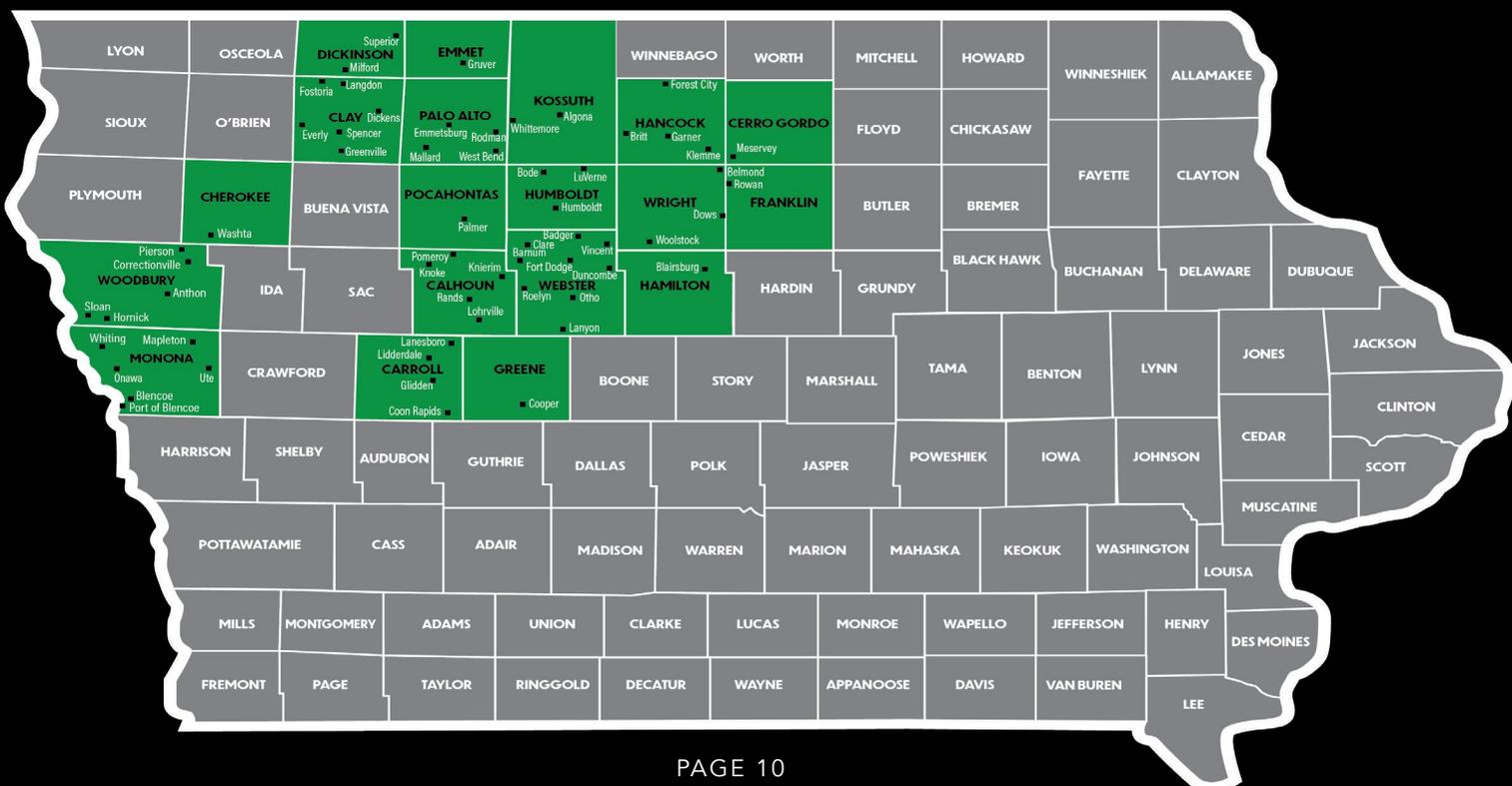
In the years since 1973 one element of our story remains consistent. NEW was founded by farmers who saw mutual benefits in sharing resources.

The direction came from two local co-ops—one with rail capabilities and the other with additional grain to fill those outgoing trains. From the start, the idea was progressive, savvy, and practical. When we pool our resources, they said, every single farm gains momentum.

Together, our Iowa farmers buy better and sell better. Every crop year they can capitalize on the ability to produce more efficiently, too. Knowledgeable employees attracted by our vision and sense of mission help NEW Cooperative customers know what's merely inventive and which innovations make strong economic sense. As a result, we're always achieving something NEW!

SERVING 8,000 MEMBERS IN 60 COMMUNITIES.

Algona	Port of Blencoe	Dickens	Fostoria	Klemme	Lohrville	Otho	Rowan	West Bend
Anthon	Bode	Dows	Garner	Knierim	LuVerne	Palmer	Sloan	Whiting
Badger	Britt	Duncombe	Glidden	Knocke	Mallard	Pierson	Spencer	Whittemore
Barnum	Clare	Emmetsburg	Greenville	Lanesboro	Mapleton	Pomeroy	Superior	Woolstock
Belmond	Coon Rapids	Everly	Gruver	Langdon	Meservey	Rands	Ute	
Blairsburg	Cooper	Forest City	Hornick	Lanyon	Milford	Rodman	Vincent	
Blencoe	Correctionville	Fort Dodge	Humboldt	Lidderdale	Onawa	Roelyn	Washta	



CAPITAL IMPROVEMENT PROJECTS

Cooper Grain Facility First Load of Grain



Pictured on the left:
Carl Stuckenholtz, owner
of the first load of grain
delivered to Cooper Grain
Facility. Pictured with
NEW Cooperative Cooper
Agronomist, Marcus
Harmeyer.



CAPITAL IMPROVEMENT PROJECTS

Cooper Fertilizer Building & Lohrville Seed Shed



NEW Cooperative Cooper Location to receive new 10,000 ton Fertilizer Building.



Construction has started at NEW Cooperative Lohrville Location on an additional seed warehouse to help with increased volume.

NEW Cooperative Foundation

NEW Cooperative Foundation

The NEW Cooperative Foundation is committed to investing in organizations that are dedicated to youth and education, human services, and civic purposes that further enhance the quality of life in our member's local communities.

\$4,000 - Humboldt County Fair Board
\$10,000 - Lohrville Fire Department
\$5,000 - Renwick Fire Department
\$3,000 - North Central Area Ag in the Classroom



NOW ACCEPTING APPLICATIONS FOR THE 2022-2023 NEW COOPERATIVE SCHOLARSHIP.

The primary goal of the program is to encourage area youth to prepare for a career in agriculture. This scholarship program is designed to provide college financial assistance to dependents of NEW Cooperative, Inc. members and full-time employees.

- Applicant must be a NEW Cooperative member, a dependent of a NEW Cooperative member, or a dependent of a full-time NEW Cooperative employee at the time of application.
- These scholarships are available to applicants who are undergraduate students in two or four-year programs. High school seniors, as well as college freshmen, sophomores and juniors are eligible to apply.
- Applicant shall be a full-time student that has been accepted into an accredited two-year college or a four-year university. Applicants must be furthering their education by attending a two-year agricultural short course program at two-year College or a four-year university agricultural program.

Recipients are chosen by an independent committee.

Approximately eight \$2,000 scholarships awarded to full-time ag students.

APPLY TODAY!

www.newcoop.com/scholarships

Application DEADLINE
MARCH 4, 2022

NEW Cooperative

THANK YOU for your service and commitment to NEW Cooperative!

AL LARSON - TRANSPORTATION COORDINATOR

Al Larson, NEW Cooperative Transportation Coordinator will be retiring from NEW Cooperative on December 31st, 2021. Al's 30-year career began at NEW Cooperative in 1991 when he was hired by Elwyn Bruhl at the feed mill in Vincent to drive a tandem truck hauling feed ingredients and seed. Al then worked into an agronomist role at the Badger location for eight years. From his sales duties, he then moved into the Seed Shed Manager position at Knierim and Vincent and later was named Location Manager at the Vincent location, a position he held for eight years before transitioning into his current role as Transportation Coordinator. Al stated, "NEW Cooperative has been a great place to work. NEW allows employees to grow in their career when they work hard and show dedication." Al plans to spend time golfing, hunting, fishing, and traveling with his family after retirement.

JIM LAKE - SLOAN LOCATION MANAGER

Jim Lake, NEW Cooperative Location Manager will be retiring after 28 years in the cooperative system. Jim began his career in 1993 at Western Iowa Cooperative as an agronomist. Later in his career, Jim was named Sloan Location Manager. When NEW Cooperative and Western Iowa Cooperative merged in 2015, Jim continued as Location Manager. During his time, Sloan has increased grain storage with 2 concrete silos and added a second scale to provide quicker service to farmers during harvest. "I have enjoyed working with all the people, the employees, and the farmers", stated Jim. In his retirement, Jim is planning on traveling along with spending time with his kids and grandkids.

GARY DEVEREAUX - PALMER LOCATION MANAGER

Gary Devereaux, NEW Cooperative Palmer Location Manager will be retiring this December from NEW Cooperative after 26 years! Gary began his career at NEW Cooperative in 1995 as a Feed Salesman, hired by the Feed Manager, Elwyn Bruhl. In 1997, Gary was named the Palmer Location Manager. Through the years, Gary has watched NEW Cooperative grow and remain focused on providing for the farmers by expanding the grain and agronomy structures at the Palmer location. During his time at NEW, Palmer has constructed two bins, a grain dryer, two bigger pits for receiving, a large pile for grain to be stored in, a new truck scale, and agronomy seed shed. Gary has enjoyed working with the dedicated employees at Palmer and throughout the whole company. "I'm going to miss the employees and grain harvest", stated Gary. Gary's future plans are to travel with his wife Annette and spend time with his grandchildren.

Thank you for your years of service and congratulations on your upcoming retirement.
Ray Clavey - Vincent Location, Dirk Hansen - Hornick Location,
Tom Schultes - Glidden Location, and Dave Schoenwetter - Klemme Location.

NEW Cooperative Hams For Hunger

On Tuesday, December 14, 2021, NEW Cooperative held their 5th Annual Hams for Hunger Event in Fort Dodge. This year, NEW Cooperative handed out over 2,500 hams.

Throughout the week, NEW Cooperative delivered hams to 27 food pantries in 19 counties which included; Webster, Hamilton, Humboldt, Wright, Pocahontas, Calhoun, Greene, Carroll, Monona, Woodbury, Emmet, Dickinson, Cherokee, Franklin, Hancock, Cerro Gordo, Kossuth, Palo Alto, and Clay Counties.

hams for hunger





2626 1st Ave. South
Fort Dodge, IA 50501

RETURN SERVICE REQUESTED

PROUDLY SERVING THESE IOWA COMMUNITIES

Algona	Port of Blencoe	Dickens	Fostoria	Klemme	Lohrville	Otho	Rowan	West Bend
Anthon	Bode	Dows	Garner	Knierim	LuVerne	Palmer	Sloan	Whiting
Badger	Britt	Duncombe	Glidden	Knoke	Mallard	Pierson	Spencer	Whittemore
Barnum	Clare	Emmetsburg	Greenville	Lanesboro	Mapleton	Pomeroy	Superior	Woolstock
Belmond	Coon Rapids	Everly	Gruver	Langdon	Meservey	Rands	Ute	
Blairsburg	Cooper	Forest City	Hornick	Lanyon	Milford	Rodman	Vincent	
Blencoe	Correctionville	Fort Dodge	Humboldt	Lidderdale	Onawa	Roelyn	Washta	