

DIRECTIONS

NEW COOPERATIVE MEMBER NEWSLETTER

DECEMBER 2020

NEW COOPERATIVE
2020 PHOTO CONTEST WINNER

So God Made A Farmer

by Ashley Hautt, Cherokee, IA





GENERAL MANAGER'S REPORT

DAN DIX

Another fiscal year is in the books, and despite the many challenges our industry faced, it was a successful year for your cooperative. Before reviewing the financial statistics

for the year however, I wish to thank two long-term directors who both recently retired from our board: Wayne McMannus, from Vincent, who served for eighteen years, and Jerry Osse, from Blairsburg, who served for nine years. Each of these individuals exemplify the dedication and leadership that the NEW Cooperative Board provides, not only to its membership, but also to its management team. Thank you both for the hundreds of hours dedicated to NEW's success. Elected to fill these two seats are Bob Grandgeorge from Woolstock and Erik Wibholm from Stratford who previously served as an associate board member. Thank you both as well for agreeing to serve on our board.

Fiscal 2019-2020 gross sales of \$1.1 billion were led by volume records in all three core departments: grain, agronomy, and feed manufacturing. Grain sales for the year of 153.8 million bushels were up 10 million bushels over the previous year. Agronomy sales of \$217 million were driven by record fertilizer sales, seed corn sales, and custom application. Feed tons manufactured increased 14% to 1.9 million tons with continued growth expected this coming year. Total other operating revenue was \$85 million, a record for the company, consisting of grain services, feed manufacturing, trucking, custom application, and fertilizer warehousing. Other operating revenue surpassed total gross savings on product sales, a first for NEW, and a testament to the importance these services bring to our members. This year's results would not have been achieved without your continued support and confidence, along with the strength of

the best employee team in the business serving your needs.

Earnings generated from our local operations this year totaled \$23.44 million. Additional income received from regional cooperatives, driven mainly by AGP's strong performance through their soy processing operation, amounted to \$15.32 million, resulting in total earnings after taxes for the year of \$36.97 million. These earnings were passed back to the membership through patronage rates of 6% on agronomy input purchases and 10¢ per bushel of grain marketed through NEW Cooperative, of which 50%, or \$9.5 million, was returned in cash in early December. These patronage rates amount to an average of \$25 per acre between corn and soybeans. Cash payments of \$10 million were also returned to the membership this December made up of the 2014 local deferred equity payment and last September the 2013 regional deferred equity payment. Since just last September, your Board of Directors has returned a total of \$19.5 million in cash to the membership, leaving no member today with regional deferred equity in NEW Cooperative older than 2014 and local deferred equity older than 2015. This helps to ensure that the ownership of the company is in the hands of the member currently doing business.

Property, plant, and equipment additions of \$43 million were made last fiscal year, comprised of new grain projects in Blairsburg, Bode, Lidderdale, Mapleton and Ute. These projects created 5.4 million bushels of new storage capacity, and added an additional 95,000 bushels per hour of receiving capacity to the company. Internal cash flow funded all of these fixed asset additions this past year along with \$13 million in rolling stock updates.

Several projects are underway for the current fiscal year. Agronomy additions in Blairsburg and Blencoe are in process, and the anhydrous ammonia project in Perry was completed and put to use this past fall. In our fall newsletter, construction

CONTINUED ON PAGE 3



2020 PATRONAGE CHECK DISTRIBUTION TO NEW COOPERATIVE MEMBERS

GRAIN UPDATES and NOTICES



Cooper Feed Mill, Dec. 3, 2020



JEFF FRIESTH NEW GRAIN MERCHANDISER

NEW Cooperative is pleased to announce Jeff Friesth has recently joined NEW Cooperative's Grain Department as a Grain Merchandiser at our Fort Dodge Location. Jeff's

career began in merchandising thirty years ago and he has spent the past fifteen years with Valero Renewables as the Corn Procurement Manager. The wealth of knowledge and experience in grain merchandising Jeff has will be a great asset to NEW Cooperative. Jeff resides in Humboldt, IA. Jeff looks forward to helping NEW Cooperative customers with their grain merchandising needs.

GENERAL MANAGER'S REPORT FROM PAGE 2

of a seventh feed mill was announced. The Cooper feed mill project was approved by your Board of Directors in order to keep pace with the market expansion and continued growth projected for next year. This project will bring grain services to an area already well served by our agronomy division. The concrete mill will be slipped this month with the elevator slip slated to begin early next spring. The elevator is expected to be completed and ready to receive grain next fall. Feed manufacturing will begin in the spring of 2022 and business commitments are already in place to ensure it is utilized from day one.

Another project well underway is the construction of our new barge loading facility in Blencoe. Marine side work will be completed soon and work on land has begun as well. The first building to be constructed is a 20,000-ton dry fertilizer storage facility to hold product off-loaded from the barges. All conveying equipment is already on site and ready for installation. It is anticipated that the first barges of incoming fertilizer and outbound grain will happen early next spring. This project has garnered much attention across the Midwest, prompting inquiries from several other companies about the possibilities of NEW handling other commodities through this facility. Some make a lot of sense, and some do not. Nevertheless, our number one goal is maximizing freight savings through this port by ensuring that every barge headed northbound and southbound is loaded with some product. Today, we have an agreement in place to move fertilizer through this port for a large wholesale fertilizer importer and are currently in talks with other entities concerning other products.

This past year's success is a direct result of the business you do with the company you own. Thank you again for the tremendous support this past fall and we look forward to serving your needs in 2021.

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Port of Blencoe, Dec. 3, 2020

Your NEW Cooperative location is open for Price-Later without a service contract. Contact your location today for more information.

REMINDER: On January 4, 2021, growers that are signed up for Direct Deposit, will receive payment of deferred grain by ACH. For growers who wish to receive payment by check, those payments will be mailed on Wednesday, January 6, 2021.



AGRONOMY UPDATE

SHAN JAESCHKE, AGRONOMY MANAGER

Our 2021 crop year is off to an outstanding start! With the early harvest and good running conditions for fertilizer application, NEW Cooperative set

records for the amount ammonia, dry fertilizer, and lime application tons this fall. Our machines hauled out nearly 7,000 semi loads or 210,000 tons of fertilizer products to our customers' fields covering just over a million acres of N-P-K applied. With all of the tons hauled and products applied, I would like to say, "Thank you to our customers for working with our employee team to get all this work accomplished". The end of fall weather will benefit the 2021 spring season by decreasing the workload.

As we talk about the great start to 2021 we have to reflect on some of the crazy points during 2020. We all know in multiple ways 2020 is a year we can't wait to have over, and this holds true with our harvest yields. Corn on corn yields seems to take the drought stress the worst with our soybean yields being off from last year but close to our ten year average. When you stop and think about this, it makes some sense as we know Nitrogen plays a large part in our corn yields and with little to no rainfall getting nitrogen into the corn plant through mass-flow water uptake can be a challenge. With the great spring planting conditions, we had very high hopes for record yields but as the growing season continued we faced many obstacles. Mother Nature imposed the most challenges with the lack of rainfall at a time when it was crucial for grain production. Then came the strong winds from the Derecho and an increase in insect pressure. She definitely showed us who was in charge. With all of these hurdles we are ready for the 2021 crop year!

We are looking forward to 2021, working beside our growers, and assisting them with the products and services needed for their farming operation. Contact your local NEW Cooperative Agronomist for your 2021 crop year needs.

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FERTILIZER MARKET UPDATE

Fertilizer pricing this past fall has shown some real volatility, and like normal, the value of any commodity is driven by its supply versus its market demand. The phosphate market was affected back on June 26, 2020, when Mosaic (the largest U.S. producer of phosphate) asked the U.S. Department of Commerce to investigate foreign phosphate imports and countervailing duties. After this announcement, Moroccan and Russian vessels coming to the United States came to a crawl causing phosphate supplies to become very tight, and when compounded with the huge demand needed this past fall lead to a perfect storm. Since June, the price of MAP has increased \$150 per ton or 33%. The U.S. Department of Commerce is still investigating Mosaic's import claim with hopes of a final ruling in Q1 2021, hopefully getting the normal flow of phosphorus into this country back open and relieving the supply issues. During this time it is interesting to note that on July 1st the Mosaic Company stock price was \$12.85 versus \$22.57 on November 25th.

PLANTER METER CALIBRATION!



Now is the time to start planning for your meter calibration. We offer FREE on-the-farm pick up. Contact one of the hardware team members today to schedule.

**SPRING DELAYED
12% CASH DISCOUNT
ENDS JANUARY 31ST!
DON'T MISS OUT!**

PRECISION AG CHECK OUT WHAT'S NEW

Ag Leader
Technology



NEW! STEERCOMMAND Z2

FEATURES

COMPLETE SYSTEM

One powerful interface does it all – combine steering with planting, application, harvest controls and more.

REPEATABLE ACCURACY

Up to sub-inch (<2.5cm) repeatable accuracy correction keeping your vehicle on the guidance line.

TERRAIN COMPENSATION

Nine-axis terrain compensation provides line holding performance, including in rolling ground, waterways, ditches and terraces.

ADVANCED GUIDANCE FEATURES

Advanced guidance pattern options and guidance line management across your operation.

SURESPEED

FEATURES

AFTERMARKET SOLUTION

With solutions for various makes and models of box hopper and bulk fill planters, the system was designed to give your planter high accuracy at high speeds.

SINGULATION & SPACING

Unique meter design and controlled transfer of seeds from meter to delivery device maximizes singulation and ensures perfect spacing at all speeds up to 12mph.

The flighted delivery belt has the lowest release point in the industry for consistent spacing at any speed.

MAINTENANCE

Low maintenance system. No tools required.



NEW! STEADYSTEER

FEATURES

COMPLETE SYSTEM

Controlled by Ag Leader's year-round InCommand displays, take control of steering, planting, application harvest and more all through one interface.

WAAS TO RTK READY

Economical, hands-free assisted steering system paired with a GPS receiver delivering pass-to-pass accuracy to any operation.

FIT TO MOST VEHICLES

13 possible motor orientation options and detachable motor for easy installation on any vehicle.

FAST LINE ACQUISITION

Powerful and smooth to quickly acquire and maintain the line even in tough terrain.

SUREFORCE

FEATURES

INSTANT RESPONSE TIME

Instantly responds to changing conditions by adjusting pressure to give each row each the exact pressure needed to plant at ideal depth. Replaces manual springs or airbags that have a up to 20 seconds delay in response.

INSTANTLY APPLY OR REMOVE FORCE

Overcome the toughest field conditions with the most powerful downforce system on the market. SureForce instantly provides the necessary downforce to maintain depth in no-till conditions and varying soil types, through heavy residue, and in compacted areas.

HANDLES ALL PLANTING ENVIRONMENTS

No matter what your fields throw at you, this system adjusts for varying soil types and conditions, tillage practices, compaction, light soils, weight on planter and more.



√ Precision Planting®

- **DELTA FORCE**
Automated downforce control that has been proven on hundreds of thousands of rows.
- **VDRIVE**
Maintenance-free electric drive system.
- **SPEED TUBE**
Hit the planting window, all while keeping seeds under control and in their place.

NEW! FURROW FORCE

PERFECT ENVIRONMENT FOR SEEDS TO THRIVE

FurrowForce is a two-stage closing system that adapts to your planting conditions to remove air pockets and firm soil to keep moisture, giving you confidence that your crops will germinate the best that they can.



2020 REPLICATED CORN PLOT DATA REGIONS 1-4

BRAND	HYBRID	TRAIT		OTHO	LUVERNE	GLIDDEN	ROELYN	BODE	AVG.
DEKALB	59-81	GENSS/RIB	CHECK	205.18	238.74	182.16		243.75	217.46
MYCOGEN	1188	AM		194.31	215.66	170.34		222.99	200.83
MYCOGEN	1490	AM		207.57	224.16	181.02	181.47	222.88	203.42
MYCOGEN	1830	AML		216.20	225.86	185.07	182.78	215.36	205.05
MYCOGEN	1890	Q		202.98	223.70	160.47		206.21	198.34
LG	5525	VT2P/RIB		210.75	231.88	199.54	196.48	232.91	214.31
LG	51C48	STX/RIB		209.27	214.20			205.78	209.75
LG	54C76	VT2P/RIB		195.88	219.41			227.20	214.16
LG	57C97	VT2P/RIB		207.69	206.15			228.08	213.97
LG	60C33	VT2P/RIB		197.65	221.38			219.48	212.83
LG	62C35	VT2P/RIB		207.08	216.76	166.86	171.58	216.56	195.77
LG	59C72	VT2P/RIB				172.45	193.94		183.20
LG	5643	VT2P/RIB				166.36	178.00		172.18
PIONEER	1093	Q		209.88	236.96	178.70		217.40	210.73
PIONEER	0421	Q			236.15		179.86	212.45	209.49
CROPLAN	4444	VT2P/RIB		206.14	240.56	190.90	190.51	224.23	210.47
CROPLAN	4997	VT2P/RIB		202.44	249.83	195.61	187.91	228.17	212.79
CROPLAN	5073	GENSS/RIB		198.20		180.39			189.29
CROPLAN	5335	VT2P/RIB		202.81		216.11			209.46
CROPLAN	4188	VT2P/RIB			222.29		182.51	214.24	206.35
CROPLAN	4203	VT2P/RIB			211.28			226.81	219.05
DEKALB	49-44	GENSS/RIB		199.98	220.95			225.14	215.36
DEKALB	52-18	GENSS/RIB		207.87	233.27	180.70	187.44	228.38	207.53
DEKALB	54-64	GENSS/RIB		210.55	242.60	165.53	170.11	215.82	200.92
DEKALB	56-65	GENSS/RIB		212.83	233.85	182.16	187.85	237.32	210.80
DEKALB	58-34	GENSS/RIB		209.27	224.97	184.49		238.96	214.42
DEKALB	60-87	GENSS/RIB		194.08	217.88	193.58		236.12	210.41
DEKALB	61-40	GENSS/RIB		197.01		191.30	194.94		194.42
DEKALB	59-81	GENSS/RIB	CHECK	198.02	215.58	178.40		239.22	207.81

2020 REPLICATED BEAN PLOT DATA REGIONS 1-4

BRAND	VARIETY	TRAIT		OTHO	ROELYN	DAYTON RESEARCH	GLIDDEN	LANYON	LUVERNE	BODE	AVG
STINE	23EA32	ENLIST	CHECK	55.34	50.01	50.25	53.67	39.79	64.79	65.78	54.23
ASGROW	21X9	XTEND		57.01	49.77	49.71	63.68	47.13	62.89	69.14	57.05
ASGROW	22X9	XTEND		64.42	48.85		62.12	45.42	62.89	69.43	58.86
ASGROW	23X9	XTEND		56.79	50.79	54.24	64.64	44.43	63.96	72.46	58.19
ASGROW	26X0	XTEND		53.88	47.64	51.77	65.72	45.32			52.87
ASGROW	17X8	XTEND							60.00	65.73	62.86
ASGROW	20X9	XTEND							57.28	72.66	64.97
STINE	19EA33	ENLIST		44.09	43.21	47.46	54.88	45.14	60.41	68.48	51.95
STINE	21EA32	ENLIST		53.81	49.32	49.28	61.37	44.48	59.59	68.67	55.22
STINE	24EA12	ENLIST		57.62	52.15	49.41	67.75	47.41	62.39	69.67	58.06
STINE	28EB62	ENLIST		60.57	44.68	56.16	58.93	44.23	60.33	64.90	55.68
STINE	23EA32	ENLIST	CHECK	53.32	51.54	49.19	54.59	46.42	48.78	65.39	52.75
CROPLAN	2200	XTEND		55.86	47.76		58.39	44.76	61.07	62.76	55.10
CROPLAN	2321	ENLIST			42.97		54.68	45.09	56.53	61.88	52.23
CROPLAN	2520	ENLIST		58.85	47.95		63.00	44.33	61.07	62.20	56.23
CROPLAN	2829	ENLIST		59.68	47.58		54.03	45.22	60.41	61.32	54.71
NK	S20-E3	ENLIST			49.21			45.86			47.54
NK	S21-W8X	XTEND		56.14		48.25	61.85	46.42	59.51	61.58	55.62
NK	S22-E3	ENLIST			50.29			47.13			48.71
NK	S23-G5X	XTEND		60.56		49.19	55.47	47.08	61.32	61.97	55.93
NK	S26-E3	ENLIST			56.65			46.31			51.48
NK	S27-M8X	XTEND		63.36			66.40	47.20	57.36	61.05	59.07
LG	2444	XTEND		48.41			64.22	45.65	60.17	62.19	56.13
LG	2417	XTEND					63.07	49.62	56.78	62.41	57.97
LG	2627	XTEND					60.49	46.92			53.71
LG	2888	XTEND					64.71	46.54			55.62

2020 REPLICATED CORN PLOT DATA

REGION 5

BRAND	HYBRID	TRAIT	BLENCOE-EAST	BLENCOE-WEST
DEKALB	54-64	GENSS/RIB	118.81	238.74
DEKALB	55-53	GENSS/RIB	137.86	215.66
DEKALB	56-15	TRECEPTA	125.17	224.16
DEKALB	56-65	GENSS/RIB	134.74	225.86
DEKALB	58-34	GENSS/RIB	150.41	223.70
DEKALB	58-64	GENSS/RIB	176.53	231.88
DEKALB	59-82	VT2P/RIB	167.89	214.20
DEKALB	60-80	VT2P/RIB	148.69	219.41
DEKALB	60-87	GENSS/RIB	155.45	206.15
DEKALB	61-40	GENSS/RIB	151.17	221.38
DEKALB	61-98	VT2P/RIB	159.97	216.76
DEKALB	62-52	GENSS/RIB	157.23	
DEKALB	62-89	TRECEPTA	163.66	
DEKALB	63-57	VT2P/RIB	173.15	236.96
DEKALB	63-90	GENSS/RIB	169.17	236.15
DEKALB	64-34	GENSS/RIB	170.30	240.56
DEKALB	64-64	GENSS/RIB	188.29	249.83
DEKALB	65-94	GENSS/RIB	178.33	
DEKALB	66-17	GENSS/RIB	177.75	
DEKALB	66-74	GENSS/RIB	161.71	222.29
LG	5525	VT2P/RIB		104.64
LG	5650	VT2P/RIB		162.11
LG	57C33	STX/RIB		127.23
LG	59C72	VT2P/RIB		145.06
LG	60C33	VT2P/RIB		134.50
LG	62C02	VT2P/RIB		142.27
LG	62C35	VT2P/RIB		129.05
MYCOGE	MY1830			142.27
MYCOGE	MY2290			158.02
MYCOGE	MY2358			165.41
PIONEER	1353		153.38	

BLENCOE PLANT POPULATION TRAIL

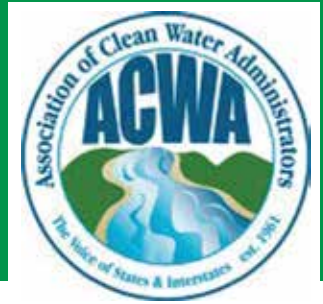
BRAND	HYBRID	TRAIT	26K POPULATION	32K POPULATION	38K POPULATION	42K POPULATION
Dekalb	61-98	VT2P/RIB	165.60	150.11	151.62	155.26
Dekalb	61-41	VT2P/RIB	151.72	154.28	150.77	151.42

2020 REPLICATED BEAN PLOT DATA

REGION 5

BRAND	VARIETY	TRAIT	BLENCOE-EAST	BLENCOE-WEST	HORNICK	TURIN
ASGROW	26X0	XTEND	32.57		52.18	67.01
ASGROW	26X8	XTEND	31.29		46.04	58.03
ASGROW	27X0	XTEND	38.98		53.65	74.74
ASGROW	29X9	XTEND	38.31		53.35	66.63
ASGROW	32X0	XTEND	38.08		56.31	67.85
ASGROW	33X0	XTEND	30.94		57.16	68.76
ASGROW	33X8	XTEND	33.91		58.79	67.77
ASGROW	20X9	XTEND	28.44			
ASGROW	21X9	XTEND	19.82			
ASGROW	22X9	XTEND	20.77			
ASGROW	24X9	XTEND	27.87			
PIONEER	P23A15X	XTEND	30.83			
PIONEER	P29A25X	XTEND	35.93		54.40	72.09
NK	S20-J5X	XTEND		31.17		
NK	S21-W8X	XTEND		30.97		
NK	S27-M8X	XTEND		36.09		
NK	S23-G5X	XTEND			44.88	
NK	S25-V8X-ILEVO	XTEND	31.92		49.90	
NK	S25-V8X-SALTRO	XTEND	32.16		53.36	
NK	S29-K3X	XTEND			50.29	
NK	S30-M9X	XTEND			54.48	
CROPLAN	CP1960X	XTEND		23.56		
CROPLAN	CP2200X	XTEND		24.14		
CROPLAN	CP2321E	ENLIST		26.35		
CROPLAN	CP2400X	XTEND		28.08		
CROPLAN	CP2520E	ENLIST		30.00		
CROPLAN	CP2700X	XTEND		34.33	55.38	
CROPLAN	CP3110X	XTEND			55.17	
LG	2417RX	XTEND			57.05	
LG	2444RX	XTEND			47.00	
LG	2627RX	XTEND		29.77	53.41	
LG	2888RX	XTEND		36.88	54.94	
LG	3060RX	XTEND		28.91	50.10	
LG	3202RX	XTEND			49.96	
LG	3550RX	XTEND			47.81	
LG	2989RX	XTEND		29.92		
MYCOGEN	MY209E	ENLIST		26.53		
MYCOGEN	MY219E	ENLIST		29.98		
MYCOGEN	MY229E	ENLIST		32.76		
MYCOGEN	MY260E-DBLX	ENLIST		29.54		
MYCOGEN	MY308E	ENLIST		38.31		

AG RETAILER GROUP CONTINUES COMMITMENT TOWARD CLEAN WATER



Agriculture's Clean Water Alliance (ACWA) members have reaffirmed their agreement to protect Iowa's water resources. The group of 11 ag retailers recently agreed to the voluntary Code of Practice for Nitrogen Fertilization, which the group has committed to annually for the last 21 years. The Code of Practice stipulates that fall applications of anhydrous fertilizer without a nitrification inhibitor be delayed until soil temperatures are 50 degrees Fahrenheit and trending lower.

"Since 1999, this group of ag retailers has come together in support for cleaner water," said Brent Low, ACWA president and Ag Partners agronomy vice president. "The board reviews and affirms the elements within the Code of Practice annually, which covers 20 counties of our members' trade area."

Although ACWA members are in direct competition, they have been united in the goal of improving and protecting water quality in the Des Moines and Raccoon River watersheds long before the Iowa Nutrient Reduction Strategy was established. Committing to this Code of Practice is a condition of being an ACWA member and it has become an annual custom.

Every autumn is different and soil temperatures can vary across the watershed geography. Usually soil temperatures turn cooler first in north and west-central Iowa compared to south and central Iowa. Historically, soil temperatures in this 20-county region are at or below 50 degrees and trending cooler in late October. Reporting from ACWA members validates conformance with the Code of Practice agreement. For example, member-reported application starting dates from the last five years were: Oct. 21, 2019; Oct. 22, 2018; Oct. 25, 2017; Oct. 22, 2016 and Oct. 23, 2015.

Soil temperature is one of the important conditions to consider for nitrogen management. Colder soils hinder the conversion of ammonium nitrogen (NH₄⁺) to nitrate (NO₃). According to an article by John Sawyer, agronomy professor at Iowa State University (ISU), "ammonium is not leached or lost by denitrification (conversion to nitrogen gas). Therefore, it will stay in soil even if the soil becomes excessively wet. ...Nitrate is leachable and subject to denitrification."

ACWA members use a website managed by ISU as a decision tool for beginning fall fertilizer applications. The website shows the three-day, 4-inch depth soil temperature estimates for every Iowa county: <http://extension.agron.iastate.edu/NPKnowledge/>.

While soil temperature is one aspect of the Code of Practice, ACWA members also support farmer adoption of strategies to minimize loss of nitrogen to water sources. These can include the use of nitrogen stabilizers as well as conservation practices such as cover crops and no-till and incorporating edge-of-field practices including stream oxbow restorations, bioreactors, saturated buffers, and constructed wetlands. These practices can work together to treat nutrients lost from farm fields and improve water quality.

The historical focus of ACWA began with a concern for downstream water quality within the Des Moines and Raccoon River watersheds. In 2000, the organization began stream water monitoring in these two watersheds to address downstream nitrate levels in the rivers that supply drinking water to Des Moines.

"ACWA members know water quality is just as important as proper nutrient management," said Roger Wolf, ACWA executive director. "Continuing with water monitoring can help assess progress and target areas to have a greater impact toward water quality improvement. Stream water monitoring and the Code of Practice agreement go hand-in-hand to address and improve water quality in Iowa and further downstream."

For more information, visit the ACWA website: www.acwa-rrws.org.



NEW COOPERATIVE IN THE NEWS



HANNAH HOLDSWORTH RECEIVES IOWA INSTITUTE FOR COOPERATIVES SCHOLARSHIP

NEW Cooperative is excited to share Hannah Holdsworth, past agronomy intern, was a recipient of 2020 Iowa Institute for Cooperatives Scholarship.

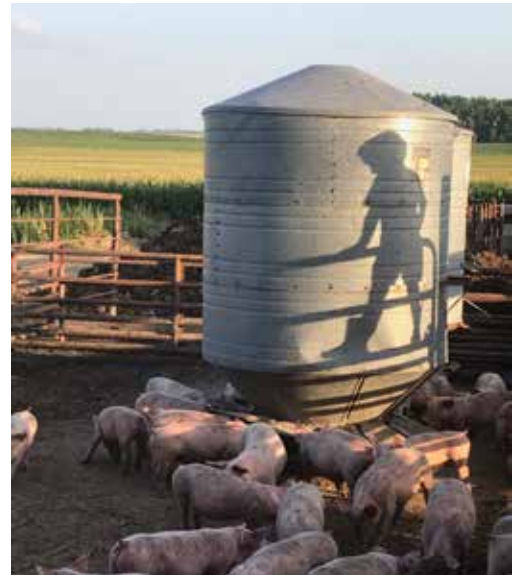
The Iowa Institute for Cooperatives awards ten \$2,000 Scholarship for the 2020-2021 school year. The awards were given to full time students at two and four year colleges or universities who had work experience or an internship at an Iowa Institute for Cooperatives member cooperative.

Hannah spent the summer of 2019 and 2020 with NEW Cooperative learning and growing her knowledge with our Agronomy Sales Team at our Western Iowa locations.

Hannah is from Denison, IA and is a senior at Iowa State University studying Agronomy. From all of us at NEW Cooperative, congratulations!



2020 PHOTO CONTEST 2nd Place
Harvest in the Heartland
by Kalli Weber, Anthon, IA



2020 PHOTO CONTEST 3rd Place
A Boy and his shadow
by David Erickson, Pomeroy, IA

**hams
for
hunger**

NEW Cooperative held it's annual Hams for Hunger event on Tuesday, December 8th. Following this event, additional hams were donated to 15 food panties in our trade area.



2,000 Hams that were donated by NEW Cooperative to help local families in need.

NEW COOPERATIVE FOUNDATION

NEW COOPERATIVE DONATES TO RIVER VALLEY FFA CHAPTER

Correctionville, IA The NEW Cooperative Foundation is pleased to present a donation to River Valley Community School District's FFA Chapter. FFA makes a positive difference in the lives of students by developing their potential for premier leadership, personal growth, and career success through agricultural education. NEW Cooperative is proud to support River Valley FFA Chapter as they start their chapter for the students in their school district.

On Tuesday, October 27, 2020, Gary Moritz, NEW Cooperative Communications Director representing the NEW Cooperative Foundation along with the Land O' Lakes presented a check to the River Valley FFA Chapter in the total amount of \$500.00



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NEW COOPERATIVE DONATES TO FIRE DEPARTMENT

Pomeroy, IA The NEW Cooperative Foundation is pleased to present a donation to the Pomeroy Fire Department. The Pomeroy Fire Department strives to provide proper fire protection, safety, and education in the City of Pomeroy and surrounding townships. The Pomeroy Fire Department will be using the funds to build a field fire response vehicle. The funds will help purchase two leaf blowers and two back pack sprayers for the fire department. This equipment has been proven to be effective for mitigating and controlling field fires and CRP burning.

On Thursday, October 29, 2020, Chris Blair, NEW Cooperative Region 4 Manager, Marlyn Holtorf, NEW Cooperative Pomeroy Location Manager, and Gary Moritz, NEW Cooperative Communications Director, representing the NEW Cooperative Foundation along with the Land O' Lakes presented a check to the Pomeroy Fire Department in the total amount of \$1,500.00

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2626 1st Ave. South
Fort Dodge, IA 50501

RETURN SERVICE REQUESTED

NOW ACCEPTING APPLICATIONS FOR THE 2021-2022 NEW COOPERATIVE SCHOLARSHIP

APPROXIMATELY FIVE \$2,000 SCHOLARSHIPS AWARDED TO FULL-TIME AG STUDENTS.

Applicant must be a NEW Cooperative member, a dependent of a NEW Cooperative member, or a dependent of a full-time NEW Cooperative employee at the time of application.

These scholarships are available to applicants who are undergraduate students in two or four-year programs. High school seniors, as well as college freshmen, sophomores and juniors are eligible to apply.

Applicant shall be a full-time student that has been accepted into an accredited two-year college or a four-year university. Applicants must be furthering their education by attending a two-year agricultural short course program at two-year College or a four-year university agricultural program.

Half of each scholarship will be paid after successfully completing the first semester of eligible enrollment with a minimum semester GPA of 2.0. The last half of each scholarship will be paid after successfully completing the second semester of eligible enrollment with a minimum semester GPA of 2.0.

Recipient may only receive a NEW Cooperative scholarship once.

**TO APPLY VISIT OUR WEBSITE WWW.NEWCOOP.COM/SCHOLARSHIPS
APPLICATION DEADLINE - MARCH 12, 2021**

PROUDLY SERVING 5500 MEMBERS IN 39 IOWA LOCATIONS

Anthon	Port of Blencoe	Correctionville	Hornick	Lanyon	Onawa	Rands	Vincent
Badger	Bode	Dows	Humboldt	Lidderdale	Otho	Roelyn	Washta
Barnum	Clare	Duncombe	Knierim	Lohrville	Palmer	Rowan	Whiting
Blairsburg	Coon Rapids	Fort Dodge	Knoke	Luverne	Pierson	Sloan	Woolstock
Blencoe	Cooper	Glidden	Lanesboro	Mapleton	Pomeroy	Ute	