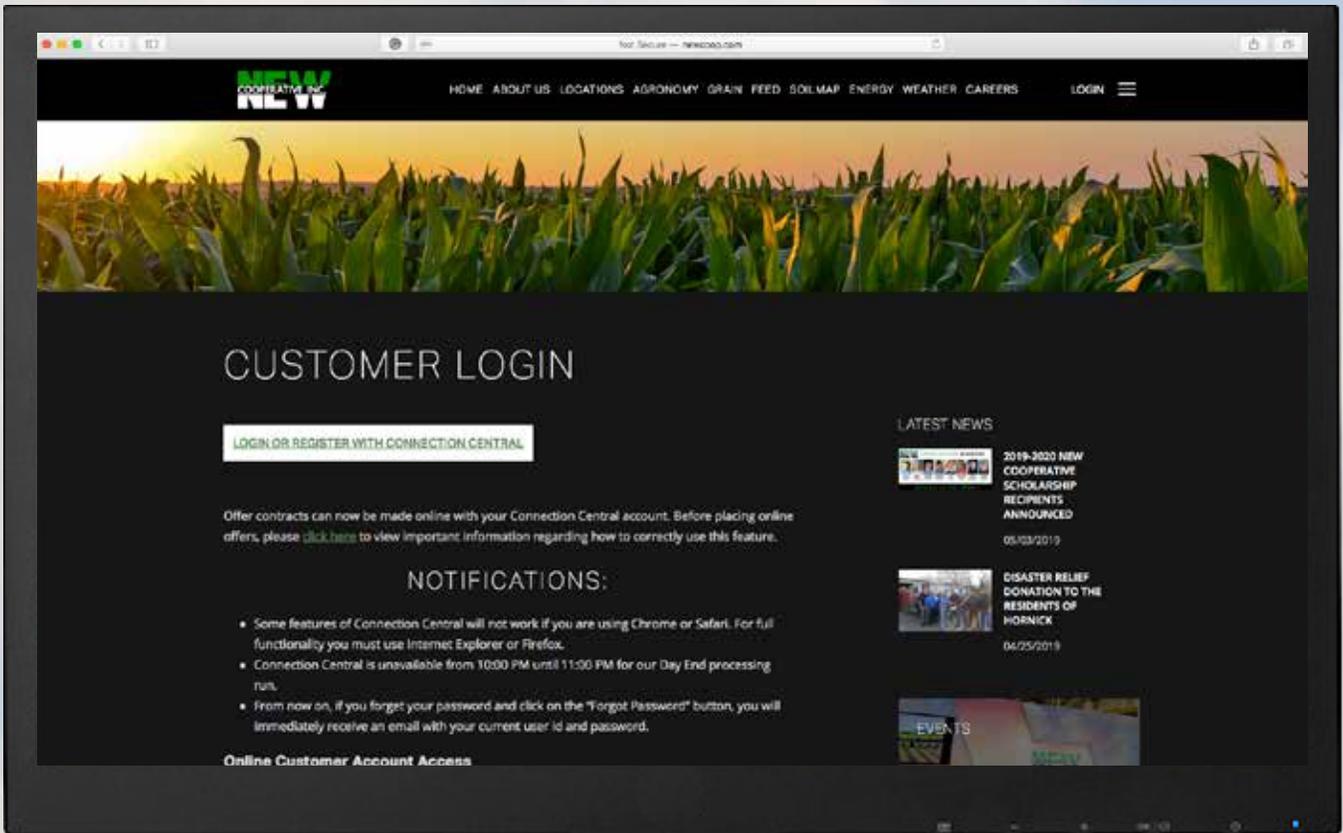
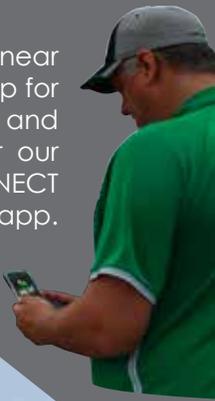




Stop in at a location near you to get signed up for Connection Central and to get ready for our NEW CONNECT mobile app.



Retrieve a printable statement record for the current and prior year.

View a summary of unassigned, available, and prepaid contracts.

See your sales volume by product or service category for the current and prior year.

Retrieve member status, sales ticket information, grain contracts and more!

YOUR PARTNER *in the* **FIELD!**

JUNE 2019



NEW Cooperative has offered an on-line customer portal service called Connection Central for many years now. We are pleased to announce that coming soon, growers will also be able to connect to NEW Cooperative with a new mobile app called "NEW Connect". Access to the new mobile app will require growers to be signed up with Connection Central first. As we move forward with implementation of the app, NEW Cooperative will be contacting growers and assisting them this summer in connecting to Connection Central at a location near you. Once you have access to Connection Central the "NEW Connect" App will be a simple and seamless installation process for all growers!

This spring had the largest workload NEW Cooperative has ever experienced. It is certainly reassuring that our team and facilities handled the demands of putting what amounted to basically two fertilizer seasons into one. I want to thank all of the employees that helped service your needs over this incredibly

hectic period. I hope that the service levels you experienced met or exceeded your expectations. Years like this, although trying, allow us an opportunity to learn, by showing us ways to do things better as weather patterns seem to move more fieldwork to spring each year. Based on the feedback I've heard from our customer base, I believe we outperformed our competition in this challenging time, as well as set total year volume records for most of the fertilizer products we handle.

**YEARS LIKE THIS ALLOW US AN OPPORTUNITY TO LEARN,
BY SHOWING US WAYS TO DO THINGS BETTER.**

Each year NEW looks for ways to keep pace and improve our facilities and service levels to you, and this year is certainly no exception. Currently, eleven projects are in process including a scale and dryer at Sloan, grain storage and receiving at Blencoe and Duncombe, fertilizer storage at Washta, Ute, Vincent, Clare and Pomeroy, Anthon grain storage, Cooper agronomy warehouse, and a scale and office at Lidderdale. Each of these projects are in various stages of completion, from "just approved" by your Board, to "completed and ready" to improve our service levels to you. Our mill rites, electricians, and maintenance crews will certainly be in high demand at these locations this summer, and I have total confidence that they are up to the task. We are fortunate to have such a talented group of employees at our disposal.

One of the most recently approved projects is a new dryer at Sloan, our largest rail shipper, and also one of the largest in the UP system. Insuring that we have the drying capacity and reliability to load multiple trains in a month is extremely important. An additional dryer at this location will not only help keep up with the large volumes we handle there, but also provides redundancy in case of an extended breakdown of the current 23-year-old dryer at that facility.

Another current project to highlight is at Lidderdale, which has had continued growth in our grain volumes driven by the large demand for corn through our mill at that location. This summer construction will begin on a new scale and office, positioned to improve the traffic flow in and out of the facility. Customers have fought traffic issues for years at Lidderdale between grain and feed ingredient trucks coming in to the facility, and feed going out. Our goal is to create a faster and safer experience for our customer at the location starting this fall.

Our milling output continues to grow and today we are running near capacity across the six feed mills we operate. Our mills' corn grind has moved into second place, in terms of bushels sold, in volume out of the three markets we access; rail, truck, and feed manufacturing. It is very important for NEW Cooperative to have many options to market your crop. We continually look for new markets to improve our opportunities to extract the most value possible out of the grain you market.

Thank you so much for your support again this growing season. Myself and our entire team are fortunate to work for a company that continues to succeed in these challenging times in agriculture. As we look to the future, and prepare for the upcoming needs of the company, your operations, and our industry, we continue to focus on putting your Cooperative in the best position to succeed long term. Your patronage is appreciated.

DAN DIX | General Manager



SIGN UP TODAY AT
<http://www.newcoop.com/customer-login/>

NEW Cooperative Team Members Will Be Available at a location near you to help get you enrolled with Connection Central.



TO GET STARTED

Visit www.newcoop.com and click the **Customer Login** in the upper-right hand corner of the homepage.

IF YOU HAVE NOT SET UP AN ACCOUNT ONLINE

1. Click on the "LOGIN OR REGISTER WITH CONNECTION CENTRAL" button
2. Click the New Account Registration button
3. Follow these instructions

Begin filling out the required information.

Your primary account number, last four digits of your social security number, and zip code must match what is on your statement.

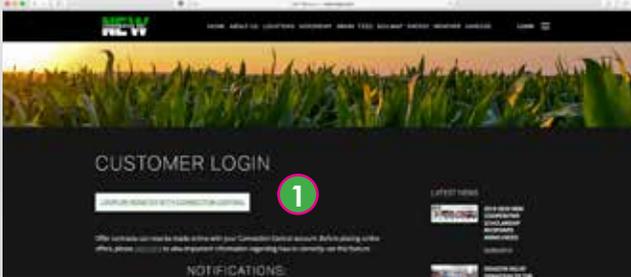
Make sure to select from the drop-down menu in the company box, NEW Cooperative, Inc.

Select your state from its drop-down menu as well.

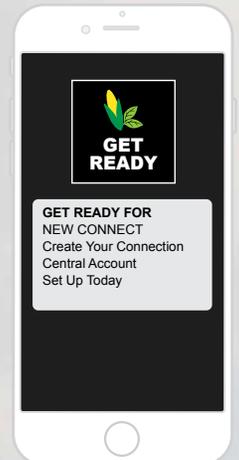
4. When finished, click the Submit button.

This will direct you back to the login page (#2) where you can enter the user name and pass-code you just created and click Sign In.

5. Once you have accepted the terms you will be directed to your account.



IF YOU HAVE AN ACCOUNT AND CAN'T REMEMBER YOUR PASS-CODE, RESET IT AT STEP 2.
IF YOUR ACCOUNT IS DISABLED, EMAIL HOLLY AT HFRRERK@NEWCOOP.COM OR CALL 515-955-9045.



It has been a trying spring and Mother Nature has once again shown us who's in charge. It still amazes me the work load that has been completed with limited number of days for application and planting that we have received. Today is May 29, as we are writing this, across our trade territory there is a wide range of corn and soybean planting completed. Overall, we at NEW Cooperative are very pleased with the amount of planting completed in our trade area compared to that of the overall corn belt. Going into spring 2019, there were fears of a large workload due to the shortened fall and the amount of work that was not completed. Your farmer-owned company has had a record spring in regards to the amount of agronomy products out the door. On top of that, your cooperative is looking to set new records in fertilizer, chemical, and seed sales this year. The only way that this gets done is with your support and working side by side with our dedicated employees, communicating well, and taking advantage of the short amount of time.

FUNGICIDE

With the crops planted and as we move into the summer months the topic of protecting your investment now comes into play, and the largest player would be fungicide treatments.

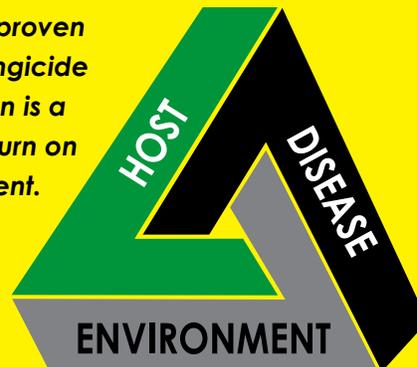
There has been a lot of research done by the manufacturing companies on fungicides over the last ten years that has brought new, better and higher yielding products to the market. This leads to a nice yield bump.

Proper treatment with fungicide from NEW Cooperative protects your yield, corn/soybean plant health and investment. All of NEW Cooperatives fungicide applications are accomplished with the most professional equipment and operators.

CONTINUED ON NEXT PAGE

THE DISEASE TRIANGLE CAN MAKE FOR RAPID DEVELOPMENT OF PATHOGENS

History has proven itself that fungicide application is a positive return on investment.



EXAMPLE OF HOW FUNGICIDE AFFECTS YOUR R.O.I.?

With a \$20 investment at \$4.00 corn it takes 5.00 bushels to repay with an average bushel gain of 9.75 equaling a \$19.00 per acre return on investment.**

It will also provide an advantage during harvest with improved stalk quality.

ROI will vary by product purchased.

**Branded and generic products available.*

*Average of Yield Trials from LG, Dekalb University's and Iowa Soybean Association = 9.75 bu per acre **Price of Corn 5/28/19*

NEW COOPERATIVE LOGISTICS

8,000

SEMI LOADS

OF DIFFERENT FERTILIZERS MOVED COMPANY-WIDE DURING THE SPRING OF 2019

11,000

NURSE TANKS

OF NH3 MOVED FOR NEW TO FARMERS FIELDS



DO YOU HAVE YOUR GRAIN FILL NITROGEN NEEDS MET?

The rule of thumb is 1.2 pounds of nitrogen is needed for each bushel of corn. (figure 1). That would mean 220 bushels of corn would require 264 pounds of nitrogen from all sources being commercial and organic.

Our 2019 crop year, so far, has been wet and cool and with this the high levels of moisture can create nitrogen loss from leaching as the water pushes through our soil profile. The cooler soil temperatures slows microbial activity, which would create a slower conversion of N to nitrate. As we enter the remainder of the growing cycle, we need to determine how much nitrogen is needed by looking at the plant requirements of each growing stage of the plant. We must remember that the grain fill of the corn plant starts at the blister stage (R2) and ends with physiological maturity (R6). This growth period takes around 60 days, so if your plants tassel on July 10th, you should reach black layer (34% corn moisture) around September 10th. The corn plant will use approximately 2.2 pounds per day during grain fill. This means we would need around 132 pounds of nitrogen available from July to September. Limiting the amount of nitrogen compared to the plant needs could mean reduced yields, potentially poor stock quality and down corn at harvest. Slow release nitrogen products supply high levels of available nitrogen with a steady release.

Your cooperative has multiple nitrogen sources with different methods of application available to you for your nitrogen needs this in season. The two most common types being used are UAN and Urea. NEW Cooperative has equipment for the grower to apply both of these or custom apply to complete these applications. The third source being a foliar nitrogen product can be applied all the way through the season. Contact your local NEW Cooperative Agronomist for products to help protect your crop! ■

Total Nitrogen Needed for Corn Bushels Grown:		
Yield	Rate of N	Total N Needed
220 bu	@ 1.2 #'s =	264 #'s
200 bu	@ 1.2 #'s =	240 #'s
180 bu	@ 1.2 #'s =	216 #'s

FIGURE 1

Cumulative Nitrogen (N) Accumulation of Above Ground Components

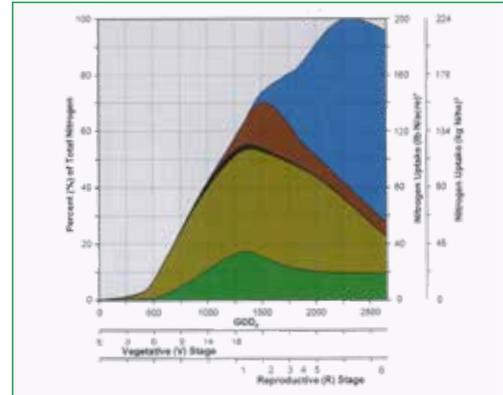


FIGURE 2

	Stalk & Leaf		Shank, Husk Leaves, & Cob
	Leaf Blades		Grain
	Tassel		

360 Y-DROP LETS YOU WAIT FOR YOUR FINAL APPLICATION SO YOU CAN ADJUST RATES TO MATCH THE CROP'S NEEDS. WET. DRY. IDEAL. YOU SUPPLY ONLY WHAT THE PLANTS NEED, PROTECTING YIELD POTENTIAL AND REDUCING OVERALL NITROGEN COSTS.



IF YOU WOULD LIKE TO EQUIP YOUR SPRAYER WITH THE Y-DROP SYSTEM CONTACT

**ARLYN GORACZKOWSKI
515-570-0775 OR**

**GLEN WORREL
515-571-5786**

FOR MORE INFORMATION

**NEW Cooperative is YOUR Local
360 Yield Center Dealer**



ANTHON PROJECT

WHAT'S TO COME IN 2019

- 1,490,000 Bushels of additional storage



VINCENT 2M GALLON UAN TANK



**GROWERS,
GET NOTIFIED!**

**WHEN APPLICATION
WORK IS COMPLETE
ON YOUR FIELD**



**SIGN UP TODAY
WITH YOUR
AGRONOMIST**



ENERGY MARKET UPDATE

After a winter that would never give up and with a cool start to spring, field work and planting is finally getting done. Energy markets hit pre-season lows at the end of December 2018 and since then crude oil, heating oil and gasoline prices have been marching upward with gasoline gaining the most. So far with the end of heating season propane pricing has been bucking the trend by moving lower. Even with ample supplies of products the market remains well supported with U.S. sanctions effective in taking Iranian and Venezuelan crude off the market. Geopolitical issues threaten supply from Libya, contamination issues have disrupted crude supplies from Russia to Europe, and OPEC output is at multi-year lows. All of this leads up to speculative buying that is driving up the price of energy and anticipation that demand will out strip supply. It will be interesting to see how this all plays out in the next several months. Hopefully we will get the usual seasonal energy pricing pull back that will provide a buying opportunity for the fall.

Even though it's early summer it's time to think about the winter heating season. In the next few weeks, NEW Cooperative will be mailing out our 2019-2020 propane programs. Enclosed in the mailings will be the annual propane duty to warn packet, along with summer fill program information, winter contracting options for residential heating, grain drying, etc. and monthly budget programs. Be sure to watch your mail for this information.

NEW Cooperative is offering forward contracting for refined fuels and propane. We offer fully prepaid contracts and fixed price contracts with a deposit down and flexible delivery periods. Also we offer competitive pricing on transport loads. For your fall energy needs, please contact us at any Region 5 location or the Lidderdale location. We are looking forward to meeting your energy needs and we THANK YOU for your business. ■



Cenex Ruby Fieldmaster carries the best warranty program of its kind in agriculture. Our optional, no-hassle warranty program covers your farm equipment for up to ten years or 10,000 hours, including fuel injectors in new or used equipment for five years or 5,000 hours. It's the extra step we take to make you even more secure in your investment.

THIS SUMMER WE WILL BE SWITCHING TO A CENTRALIZED PHONE NUMBER TO BETTER ASSIST YOUR REFINED FUEL NEEDS. CHECK YOUR CONTRACT INFORMATION FOR THIS NUMBER.

NEW Cooperative, Inc. is pleased to announce that eight students have been selected to receive a \$2,000 scholarship.

The NEW Cooperative Foundation awards these scholarships to students who demonstrate outstanding leadership, scholastics and a strong desire to pursue a career in agriculture.



CALVIN CARLSON
Humboldt



TERRA HEILMAN
Cushing



ANDREW KLAASSEN
Pomeroy



CAMERON O'CONNELL
Anthon



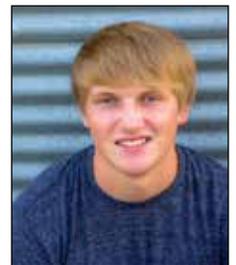
KYLE POEN
Lake City



BENJAMIN QUADE
Manson



BRYCE RASMUSSEN
Goldfield



HUNTER RIEDESEL
Churdan



NEW FOUNDATION SUPPORTS LOCAL 4-H PROGRAMS



For the past seven years, The NEW Cooperative Foundation has shown their commitment to supporting our local 4-H youth. Recently, the foundation donated \$41,265 to area 4-H clubs. The money is donated for half of each 4-H youth's dues in NEW Cooperative's trade territory, which includes Webster, Calhoun, Carroll, Greene, Franklin, Sac,

Pocahontas, Humboldt, Hamilton, Kossuth, Cherokee, Crawford, Plymouth, Monona, Wright, and Woodbury counties.

NEW Cooperative takes great pride in supporting our area youth 4-H programs. We strongly feel that 4-H helps these youth build the foundation to become future leaders in our local communities. We are excited for them as they gain all of the valuable skills and knowledge the 4-H program offers. ■

COUNTY	No. of Members	\$ Dues Paid
Calhoun	145	\$2,175
Carroll	179	\$2,685
Cherokee	122	\$1,830
Crawford	39	\$585
Greene	197	\$2,955
Franklin	205	\$3,075
Hamilton	210	\$3,150
Humboldt	157	\$2,355
Kossuth	133	\$1,995
Monona	157	\$2,355
Plymouth	91	\$1,365
Pocahontas	120	\$1,800
Sac	216	\$3,240
Webster	304	\$4,560
Woodbury	336	\$5,040
Wright	140	\$2,100

**TOTAL DONATED
to 4-H in 2019 \$41,265**



Hornick, IA While the floodwaters have begun to recede, the devastation created by the massive floodwaters that it created continues to be felt by the residents of Hornick. The NEW Cooperative Foundation is pleased to present a donation of \$10,000 to provide relief to the residents of Hornick.

"While NEW Cooperative employees and equipment, relief agencies, and many volunteers have worked countless hours to provide clean up, we know the effects of the flooding will be felt by the residents of Hornick for years to come," said Jared Ehrp, Region Five Manager of NEW Cooperative. "By collaborating with CoBank and the Land O' Lakes Foundation, we are able to provide direct assistance to the residents

of Hornick. We are glad to help the communities where our members and employees live."

Curt Crichton, Hornick Fire Department Chief stated, "We appreciate NEW Cooperative's support throughout the flooding. The use of NEW's equipment and employees during the height of the flooding and after for cleanup efforts was sure a big help."

On Wednesday, April 24, 2019 NEW Cooperative board members Nick Kerr, Dan Drenkhahn, along with Jared Ehrp, Region Five Manager and Gary Moritz, representing the NEW Cooperative Foundation, CoBank and the Land O' Lakes Foundation presented checks to members of the Hornick Fire Department in the total amount of \$10,000. ■

BLENCOE PROJECT UNDERWAY

WHAT'S TO COME IN 2019

- 750,000 Bushel Concrete Slip
- 20,000 Bushel-Per-Hour Grain Receiving
- 6,000 Bushel-Per-Hour Dryer



REGION TWO LOCATION MANAGERS



BADGER
RYAN VANDERPOOL
Location Lead



BODE
CHRIS COSGROV
Location Manager



CLARE
DOUG YETMAR
Location Manager



HUMBOLDT
JEFFREY BOWDEN
Location Manager



LUVERNE
TERRY THILGES
Location Manager



REGION TWO UPDATE



2 MILLION GALLON UAN TANK AT THE CLARE LOCATION IS SCHEDULED FOR COMPLETION IN 2019

BELOW: Site prep for the 2 Million Gallon UAN Tank that is going up in Clare.



LITTLE TO NO NH3 APPLIED IN THE FALL AND PREPARED FOR A LARGE WORK LOAD THIS SPRING

With the moving of some equipment and long hours, we were able finish up this spring.



WANT TO KNOW IF YOUR FIELDS HAVE BEEN SPRAYED? SIGN UP TODAY TO BE NOTIFIED BY TEXT

Call your local agronomist to get signed up.



CHECK YOUR ON-THE-FARM GRAIN STORAGE

During these busy times it is important to make sure the grain you have stored is in good condition.

REGIONAL MANAGERS

Proud to serve our local growers and happy to assist with ag needs.



DAN SCHMAUSS
Region One



DOUG YETMAR
Region Two



ROD BRANT
Region Three



CHRIS BLAIR
Region Four



JARED ERHP
Region Five

COOPER PROJECT UNDERWAY

WHAT'S TO COME IN 2019

- Additional Warehouse Space
- Additional Liquid Fertilizer Storage



Join Us for an Informational Grower Meeting at one of these locations near you.

July 10th

Lohrville
Otho

8:30 am - 11:30 am
12:00 pm - 3:00 pm

July 11th

Blencoe
Pierson

8:30 am - 11:30 am
12:00 pm - 3:00 pm

July 12th

Palmer
Bode

8:30 am - 11:30 am
12:00 pm - 3:00 pm

Topics To Be Discussed

Current Crop Development/Condition
Crop In-season Plant Health
Fall 2019 Harvest Conversation
Ag Technology Update

*Adding Value to
Our Members'
Farming Operations*



2626 1st Ave. South
Fort Dodge, IA 50501
RETURN POSTAGE REQUESTED

The NEW Summer Intern program kicked off on Monday, May 13th. For the 2019 summer season, there will be 12 interns working in Feed, Agronomy, Operations, and Communications. Please welcome them as they spend their summer with NEW Cooperative.

BACK ROW L-R Will Kellner (Operations), Jon Pickhinke (Operations), Jackson Thompson (Operations), Sam Pitstick (Agronomy), Alex Gerdes (Feed), Josiah Beenken (Agronomy)

FRONT ROW L-R Dawson Fischer (Operations), Hannah Holdsworth (Agronomy), Sam Sturgeon (Feed Intern), Mariah Tasler (Communications), Lillie Longhorn (Agronomy/Communications), and Oliver Conner (Agronomy).



PROUDLY SERVING THESE IOWA COMMUNITIES

Anthon	Bode	Dows	Humboldt	Lidderdale	Otho	Roelyn	Vincent
Badger	Clare	Duncombe	Knierim	Lohrville	Palmer	Rowan	Washta
Barnum	Coon Rapids	Fort Dodge	Knoke	LuVerne	Pierson	Sloan	Whiting
Blairsburg	Cooper	Glidden	Lanesboro	Mapleton	Pomeroy	Turin	Woolstock
Blencoe	Correctionville	Hornick	Lanyon	Onawa	Rands	Ute	